

APRIL 2007

RESIDENTIAL
PROPERTIES LISTED
3,205

SFV RESIDENTIAL MLS SUMMARY

RESIDENTIAL PROP.
ESCROW OPENED
1,135

RESIDENTIAL PROP.
ESCROW CLOSED
761

MONTHLY RESIDENTIAL SALES STATISTICS

	EN	ES	CS	WN	WS	SFV TOT	EXT	TOTAL
ACTIVE INVENTORY:								
NEW LISTINGS	431	466	335	431	479	2,142	1,063	3,205
TOTAL ACTIVE LISTINGS	1,397	1,226	927	1,162	1,313	6,400	3,043	9,068
AVERAGE DAYS ON MARKET	76	66	70	64	67	70	68	68
AVERAGE LIST PRICE IN THOUSANDS	522.4	866.2	845.8	704.1	1,017.3	782.5	672.2	747.2
MEDIAN LIST PRICE IN THOUSANDS	500.0	625.0	550.0	599.0	649.0	585.0	479.0	550.0
BOMS	59	63	38	56	50	266	76	342
AVERAGE BOM PRICE IN THOUSANDS	691.1	839.3	640.0	661.1	983.8	767.6	683.3	748.9
BOM TO SALE RATIO	61.5	41.4	37.3	44.4	34.2	42.8	54.7	44.9
EXPIRATIONS	122	74	67	74	94	431	241	672
PENDING SALES:								
NEW ESCROWS OPENED	140	222	143	171	181	842	278	1,135
TOTAL YTD ESCROWS OPENED	615	932	593	674	790	3,604	871	4,475
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	77	59	56	60	61	60	50	59
NEW OPEN ESCROWS AVERAGE LIST PRICE	480.0	802.8	725.6	632.4	747.8	703.9	653.2	682.2
CLOSED SALES:								
NEW ESCROWS CLOSED	96	152	102	126	146	622	139	761
TOTAL YTD ESCROWS CLOSED	563	807	512	588	701	3,171	655	3,826
VOLUME OF NEW SALE DOLLARS IN MILLIONS	46.711	109.355	63.842	81.103	127.744	428.756	90.918	519.674
VOLUME OF TOTAL YTD SALES IN MILLIONS	265.143	555.230	336.863	360.227	551.375	2,068.838	392.959	2,461.797
AVERAGE SALE PRICE IN THOUSANDS	486.6	719.4	625.9	643.7	875.0	689.3	654.1	682.9
MEDIAN SALE PRICE IN THOUSANDS	487.0	623.0	509.0	579.0	635.0	560.0	535.0	556.0
COOP SALES	72	112	79	99	115	477	99	576
PERCENT OF COOP SALES	75.0	73.7	77.5	78.6	78.8	76.7	71.2	75.7
AVERAGE DAYS ON MARKET	112	109	98	96	104	104	100	103
SALES AT LIST PRICE	53	52	45	52	51	253	46	299
PERCENT OF SALES AT LIST PRICE	55.2	34.2	44.1	41.3	34.9	40.7	33.1	39.3
SALES TO LISTING INVENTORY RATIO	6.9	12.4	11.0	10.8	11.1	9.7	4.6	8.4
FINAL SALE TO NEW LISTING RATIO	22.3	32.6	30.4	29.2	30.5	29.0	13.1	23.7

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. SOLD	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	56	9	3	3	N/A
100,000 TO 109,999	0	0	0	0	N/A
110,000 TO 119,999	0	3	0	0	N/A
120,000 TO 139,999	237	5	1	1	65000
140,000 TO 159,999	135	5	1	0	N/A
160,000 TO 179,999	0	23	0	0	N/A
180,000 TO 199,999	162	29	2	2	38689
200,000 TO 249,999	80	143	11	7	14425
250,000 TO 299,999	86	467	21	13	14639
300,000 TO 349,999	74	653	42	21	118223
350,000 TO 399,999	77	651	58	42	13887
400,000 TO 449,999	58	597	44	30	13864
450,000 TO 499,999	71	780	81	56	80898
500,000 TO 549,999	63	962	93	61	17033
550,000 TO 599,999	74	956	82	58	21339
600,000 TO 699,999	52	1090	85	62	23528
700,000 TO 799,999	71	622	60	39	27609
800,000 TO 899,999	74	433	38	27	27645
900,000 TO 999,999	44	277	33	22	28048
1,000,000 TO 1,999,999	66	971	74	62	97730
MORE THAN 2,000,000	91	355	22	18	177645
TOTALS	68	9031	751	524	50631

LISTINGS
11,742

2007 RMLS TOTAL - \$ VOLUME
\$2,461,797,000

SALES
3,854

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.