

**MAY 2007**

RESIDENTIAL  
PROPERTIES LISTED  
**3,493**

**SFV RESIDENTIAL MLS SUMMARY**

RESIDENTIAL PROP.  
ESCROW OPENED  
**1,309**

RESIDENTIAL PROP.  
ESCROW CLOSED  
**1,151**

**MONTHLY RESIDENTIAL SALES STATISTICS**

	EN	ES	CS	WN	WS	SFV TOT	EXT	TOTAL
<b>ACTIVE INVENTORY:</b>								
NEW LISTINGS	465	460	351	468	551	2,295	1,198	3,493
TOTAL ACTIVE LISTINGS	1,519	1,271	979	1,288	1,453	6,697	3,439	9,949
AVERAGE DAYS ON MARKET	78	71	71	67	67	72	69	70
AVERAGE LIST PRICE IN THOUSANDS	517.7	846.0	859.8	694.6	986.6	773.2	690.6	744.4
MEDIAN LIST PRICE IN THOUSANDS	500.0	629.0	559.9	599.0	649.0	579.0	490.0	550.0
BOMS	43	59	45	46	41	234	76	310
AVERAGE BOM PRICE IN THOUSANDS	504.7	1,028.2	939.6	616.5	1,127.9	851.5	639.5	799.5
BOM TO SALE RATIO	34.1	26.6	28.8	24.5	21.9	26.6	27.9	26.9
EXPIRATIONS	111	81	66	58	94	410	248	658
<b>PENDING SALES:</b>								
NEW ESCROWS OPENED	145	240	163	195	221	956	345	1,309
TOTAL YTD ESCROWS OPENED	741	1,161	743	853	999	4,497	1,203	5,700
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	69	51	61	64	65	61	59	61
NEW OPEN ESCROWS AVERAGE LIST PRICE	478.3	821.9	688.4	671.8	980.2	759.9	722.0	745.2
<b>CLOSED SALES:</b>								
NEW ESCROWS CLOSED	126	222	156	188	187	879	272	1,151
TOTAL YTD ESCROWS CLOSED	672	1,024	652	763	887	3,998	917	4,915
VOLUME OF NEW SALE DOLLARS IN MILLIONS	60.426	172.414	118.234	124.223	147.734	623.031	181.751	804.782
VOLUME OF TOTAL YTD SALES IN MILLIONS	333.152	745.700	456.635	493.106	712.219	2,740.813	581.874	3,322.686
AVERAGE SALE PRICE IN THOUSANDS	479.6	776.6	757.9	660.8	790.0	708.8	668.2	699.2
MEDIAN SALE PRICE IN THOUSANDS	485.0	599.0	527.0	605.0	615.0	560.0	547.0	560.0
COOP SALES	89	164	118	144	146	661	192	853
PERCENT OF COOP SALES	70.6	73.9	75.6	76.6	78.1	75.2	70.6	74.1
AVERAGE DAYS ON MARKET	116	103	102	103	99	104	86	100
SALES AT LIST PRICE	74	98	65	63	73	373	95	468
PERCENT OF SALES AT LIST PRICE	58.7	44.1	41.7	33.5	39.0	42.4	34.9	40.7
SALES TO LISTING INVENTORY RATIO	8.3	17.5	15.9	14.6	12.9	13.1	7.9	11.6
FINAL SALE TO NEW LISTING RATIO	27.1	48.3	44.4	40.2	33.9	38.3	22.7	33.0

**SELLING TIME - PRICE CHANGE - PRICE REDUCTION**

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. SOLD	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	268	7	2	2	26700 21.4
100,000 TO 109,999	0	0	0	0	N/A N/A
110,000 TO 119,999	25	3	1	1	N/A 90.1
120,000 TO 139,999	97	1	1	1	13000 9.0
140,000 TO 159,999	58	7	2	1	6500 9.0
160,000 TO 179,999	33	27	1	0	43000 31.9
180,000 TO 199,999	103	35	4	3	39750 12.2
200,000 TO 249,999	74	170	20	13	6876 1.3
250,000 TO 299,999	73	515	34	23	22347 7.0
300,000 TO 349,999	67	694	77	41	15268 4.2
350,000 TO 399,999	68	752	85	53	16328 3.9
400,000 TO 449,999	58	665	71	51	73986 4.4
450,000 TO 499,999	65	902	100	70	21282 4.0
500,000 TO 549,999	58	1103	144	99	17095 2.8
550,000 TO 599,999	55	1037	118	82	16961 2.7
600,000 TO 699,999	59	1142	127	101	28443 3.9
700,000 TO 799,999	53	682	84	66	108466 4.1
800,000 TO 899,999	49	471	75	56	25111 2.7
900,000 TO 999,999	56	287	41	28	43770 4.0
1,000,000 TO 1,999,999	54	1019	127	92	64915 4.1
MORE THAN 2,000,000	87	399	35	31	138057 4.3
TOTALS	61	9918	1149	814	41716 3.8

**LISTINGS**  
**15,235**

**2007 RMLS TOTAL - \$ VOLUME**  
**\$3,322,686,000**

**SALES**  
**5,005**

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.