

JULY 2007

RESIDENTIAL
PROPERTIES LISTED
3,247

SFV RESIDENTIAL MLS SUMMARY

RESIDENTIAL PROP.
ESCROW OPENED
1,159

RESIDENTIAL PROP.
ESCROW CLOSED
1,157

MONTHLY RESIDENTIAL SALES STATISTICS

	EN	ES	CS	WN	WS	SFV TOT	EXT	TOTAL
ACTIVE INVENTORY:								
NEW LISTINGS	438	480	371	432	478	2,199	1,048	3,247
TOTAL ACTIVE LISTINGS	1,617	1,350	1,113	1,416	1,551	7,195	3,827	10,874
AVERAGE DAYS ON MARKET	81	74	72	75	75	76	78	77
AVERAGE LIST PRICE IN THOUSANDS	507.4	821.4	812.0	710.9	960.4	755.8	705.7	738.5
MEDIAN LIST PRICE IN THOUSANDS	490.0	609.0	550.0	599.5	625.0	565.9	499.0	549.0
BOMS	47	51	36	51	38	223	76	299
AVERAGE BOM PRICE IN THOUSANDS	460	739.7	642.2	634.3	1,400.2	753.5	769.2	757.4
BOM TO SALE RATIO	45.6	22.8	26.1	29.8	19.3	26.8	23.5	25.8
EXPIRATIONS	144	124	88	99	129	584	356	940
PENDING SALES:								
NEW ESCROWS OPENED	119	216	129	179	177	820	339	1,159
TOTAL YTD ESCROWS OPENED	1,303	1,923	1,261	1,445	1,680	7,612	2,376	9,988
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	80	64	55	68	63	66	67	66
NEW OPEN ESCROWS AVERAGE LIST PRICE	492.1	773.8	858.0	639.3	877.3	739.1	698.9	727.4
CLOSED SALES:								
NEW ESCROWS CLOSED	103	224	138	171	197	833	324	1,157
TOTAL YTD ESCROWS CLOSED	947	1,543	967	1,121	1,320	5,898	1,596	7,494
VOLUME OF NEW SALE DOLLARS IN MILLIONS	53.002	184.234	96.758	107.480	165.418	606.891	232.841	839.732
VOLUME OF TOTAL YTD SALES IN MILLIONS	472.418	1,167.688	677.771	729.912	1,078.535	4,126.325	1,041.608	5,167.933
AVERAGE SALE PRICE IN THOUSANDS	514.6	822.5	701.1	628.5	839.7	728.6	718.6	725.8
MEDIAN SALE PRICE IN THOUSANDS	495.0	622.0	501.0	563.0	650.0	565.0	585.0	570.0
COOP SALES	79	173	100	138	137	627	241	868
PERCENT OF COOP SALES	76.7	77.2	72.5	80.7	69.5	75.3	74.4	75.0
AVERAGE DAYS ON MARKET	109	95	95	97	98	98	99	98
SALES AT LIST PRICE	49	71	47	55	57	279	102	381
PERCENT OF SALES AT LIST PRICE	47.6	31.7	34.1	32.2	28.9	33.5	31.5	32.9
SALES TO LISTING INVENTORY RATIO	6.4	16.6	12.4	12.1	12.7	11.6	8.5	10.6
FINAL SALE TO NEW LISTING RATIO	23.5	46.7	37.2	39.6	41.2	37.9	30.9	35.6

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	125	6	1	1	998999 N/A
100,000 TO 109,999	0	0	0	0	N/A N/A
110,000 TO 119,999	0	1	0	0	N/A N/A
120,000 TO 139,999	0	4	0	0	N/A N/A
140,000 TO 159,999	0	14	0	0	N/A N/A
160,000 TO 179,999	36	27	2	2	245750 38.4
180,000 TO 199,999	141	42	4	2	18300 8.3
200,000 TO 249,999	116	235	16	13	23115 9.1
250,000 TO 299,999	47	510	30	23	15213 5.1
300,000 TO 349,999	64	748	55	38	20002 5.3
350,000 TO 399,999	58	834	78	59	27828 6.4
400,000 TO 449,999	75	773	82	70	28210 5.8
450,000 TO 499,999	60	1101	123	97	N/A 6.1
500,000 TO 549,999	66	1182	128	102	25282 4.3
550,000 TO 599,999	63	1116	122	96	22404 2.8
600,000 TO 699,999	63	1191	128	104	36169 5.0
700,000 TO 799,999	49	707	106	83	45163 5.3
800,000 TO 899,999	54	482	74	55	28112 2.7
900,000 TO 999,999	48	294	41	28	31342 1.7
1,000,000 TO 1,999,999	70	1107	135	114	N/A 7.8
MORE THAN 2,000,000	84	424	32	25	381815 9.6
TOTALS	63	10798	1157	912	653586 5.4

LISTINGS
21,645

2007 RMLS TOTAL - \$ VOLUME
\$5,167,933,000

SALES
7,396

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

