

JUNE 2007

RESIDENTIAL
PROPERTIES LISTED
3,163

SFV RESIDENTIAL MLS SUMMARY

RESIDENTIAL PROP.
ESCROW OPENED
1,239

RESIDENTIAL PROP.
ESCROW CLOSED
1,234

MONTHLY RESIDENTIAL SALES STATISTICS

ACTIVE INVENTORY:	EN	ES	CS	WN	WS	SFV TOT	EXT	TOTAL
NEW LISTINGS	417	418	376	404	468	2,083	1,080	3,163
TOTAL ACTIVE LISTINGS	1,562	1,290	1,045	1,345	1,483	6,826	3,735	10,460
AVERAGE DAYS ON MARKET	81	75	71	72	71	74	74	74
AVERAGE LIST PRICE IN THOUSANDS	519.2	823.4	845.2	704.6	987.6	767.0	694.5	742.1
MEDIAN LIST PRICE IN THOUSANDS	500.0	619.0	564.0	599.0	639.0	574.0	499.0	550.0
BOMS	35	54	38	47	64	238	69	307
AVERAGE BOM PRICE IN THOUSANDS	476.0	769.3	780.3	650.5	926.8	746.8	684.6	732.8
BOM TO SALE RATIO	25.0	22.5	25.2	27.5	27.5	25.5	23.1	24.9
EXPIRATIONS	128	87	77	82	104	478	246	724
PENDING SALES:								
NEW ESCROWS OPENED	130	231	158	164	224	906	332	1,239
TOTAL YTD ESCROWS OPENED	1,205	1,720	1,143	1,282	1,516	6,866	2,056	8,922
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	72	57	64	63	61	62	64	63
NEW OPEN ESCROWS AVERAGE LIST PRICE	504.6	782.9	680.2	631.2	848.7	714.7	707.3	712.1
CLOSED SALES:								
NEW ESCROWS CLOSED	140	240	151	171	233	935	299	1,234
TOTAL YTD ESCROWS CLOSED	853	1,317	829	947	1,131	5,077	1,267	6,344
VOLUME OF NEW SALE DOLLARS IN MILLIONS	67.623	196.083	100.504	113.680	198.870	676.761	193.270	870.031
VOLUME OF TOTAL YTD SALES IN MILLIONS	424.152	981.387	579.588	620.000	919.414	3,524.541	805.518	4,330.058
AVERAGE SALE PRICE IN THOUSANDS	483.0	817.0	665.6	664.8	853.5	723.8	646.4	705.1
MEDIAN SALE PRICE IN THOUSANDS	479.9	665.0	535.0	589.0	665.0	570.0	535.0	563.0
COOP SALES	104	177	111	127	163	682	214	896
PERCENT OF COOP SALES	74.3	73.8	73.5	74.3	70.0	72.9	71.6	72.6
AVERAGE DAYS ON MARKET	107	90	102	97	100	99	93	97
SALES AT LIST PRICE	73	83	61	62	85	364	93	457
PERCENT OF SALES AT LIST PRICE	52.1	34.6	40.4	36.3	36.5	38.9	31.1	37.0
SALES TO LISTING INVENTORY RATIO	9.0	18.6	14.4	12.7	15.7	13.7	8.0	11.8
FINAL SALE TO NEW LISTING RATIO	33.6	57.4	40.2	42.3	49.8	44.9	27.7	39.0

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. SOLD	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	70	8	5	5	842091 95.0
100,000 TO 109,999	0	0	0	0	N/A N/A
110,000 TO 119,999	0	1	0	0	N/A N/A
120,000 TO 139,999	61	4	4	3	16338 9.0
140,000 TO 159,999	94	9	1	0	40000 36.4
160,000 TO 179,999	121	32	1	1	3000 1.8
180,000 TO 199,999	247	40	4	4	30250 12.8
200,000 TO 249,999	104	201	23	16	25916 9.4
250,000 TO 299,999	59	518	57	39	76743 8.0
300,000 TO 349,999	77	719	48	30	15206 4.2
350,000 TO 399,999	64	795	80	58	60260 4.9
400,000 TO 449,999	63	665	81	63	23933 5.0
450,000 TO 499,999	67	1000	128	100	22807 4.3
500,000 TO 549,999	56	1125	142	100	16044 3.9
550,000 TO 599,999	55	1123	125	95	75028 4.7
600,000 TO 699,999	54	1164	131	103	28751 4.1
700,000 TO 799,999	60	703	98	75	38123 4.6
800,000 TO 899,999	57	465	75	58	29578 1.3
900,000 TO 999,999	49	294	47	37	44885 4.3
1,000,000 TO 1,999,999	57	1067	152	114	936470 8
MORE THAN 2,000,000	44	417	31	20	130538 3.4
TOTALS	60	10350	1233	921	155307 3.4

LISTINGS
18,398

2007 RMLS TOTAL - \$ VOLUME
\$4,330,058,000

SALES
6,239

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.