

AUGUST 2007

RESIDENTIAL
PROPERTIES LISTED
3,480

SFV RESIDENTIAL MLS SUMMARY

RESIDENTIAL PROP.
ESCROW OPENED
886

RESIDENTIAL PROP.
ESCROW CLOSED
1,057

MONTHLY RESIDENTIAL SALES STATISTICS

ACTIVE INVENTORY:	EN	ES	CS	WN	WS	SFV TOT	EXT	TOTAL
NEW LISTINGS	510	476	401	400	540	2,327	1,153	3,480
TOTAL ACTIVE LISTINGS	1,763	1,507	1,253	1,489	1,694	7,706	4,148	11,854
AVERAGE DAYS ON MARKET	80	76	75	80	75	77	81	79
AVERAGE LIST PRICE IN THOUSANDS	490.6	786.4	783.3	701.8	933.6	734.3	676.5	714.1
MEDIAN LIST PRICE IN THOUSANDS	484.0	609.0	558.0	599.0	610.0	554.9	489.0	539.0
BOMS	66	59	51	57	63	296	81	377
AVERAGE BOM PRICE IN THOUSANDS	474.1	782.0	1,129.0	667.5	700.4	733.7	627.2	710.8
BOM TO SALE RATIO	56.9	31.6	39.2	42.9	36.2	40.0	25.6	35.7
EXPIRATIONS	145	120	74	107	121	567	344	911
PENDING SALES:								
NEW ESCROWS OPENED	102	163	125	121	154	667	221	886
TOTAL YTD ESCROWS OPENED	1,382	2,063	1,375	1,538	1,810	8,168	2,564	10,732
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	94	66	71	70	77	74	72	74
NEW OPEN ESCROWS AVERAGE LIST PRICE	474.9	822.4	868.6	637.5	802.1	737.2	784.4	750.7
CLOSED SALES:								
NEW ESCROWS CLOSED	116	187	130	133	174	740	317	1,057
TOTAL YTD ESCROWS CLOSED	1,057	1,724	1,095	1,246	1,484	6,606	1,918	8,524
VOLUME OF NEW SALE DOLLARS IN MILLIONS	56,113	141,519	100,964	83,006	160,822	542,424	224,634	767,058
VOLUME OF TOTAL YTD SALES IN MILLIONS	525,420	1,307,039	777,006	807,626	1,235,070	4,652,160	1,268,147	5,920,307
AVERAGE SALE PRICE IN THOUSANDS	483.7	756.8	776.6	624.1	924.3	733.0	708.6	725.7
MEDIAN SALE PRICE IN THOUSANDS	484.9	640.0	539.0	565.0	670.0	570.0	560.0	569.0
COOP SALES	80	141	96	107	126	550	220	770
PERCENT OF COOP SALES	69.0	75.4	73.8	80.5	72.4	74.3	69.4	72.8
AVERAGE DAYS ON MARKET	109	95	93	103	104	100	102	101
SALES AT LIST PRICE	50	67	38	43	49	247	84	331
PERCENT OF SALES AT LIST PRICE	43.1	35.8	29.2	32.3	28.2	33.4	26.5	31.3
SALES TO LISTING INVENTORY RATIO	6.6	12.4	10.4	8.9	10.3	9.6	7.6	8.9
FINAL SALE TO NEW LISTING RATIO	22.7	39.3	32.4	33.3	32.2	31.8	27.5	30.4

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. SOLD	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	11	0	0	N/A
100,000 TO 109,999	0	1	0	0	N/A
110,000 TO 119,999	0	2	0	0	N/A
120,000 TO 139,999	0	2	0	0	N/A
140,000 TO 159,999	0	4	0	0	N/A
160,000 TO 179,999	0	2	0	0	N/A
180,000 TO 199,999	0	18	0	0	N/A
200,000 TO 249,999	56	132	10	7	19506
250,000 TO 299,999	81	347	31	27	25484
300,000 TO 349,999	57	500	43	31	18328
350,000 TO 399,999	52	527	41	32	21133
400,000 TO 449,999	50	370	47	40	28971
450,000 TO 499,999	51	313	26	18	18008
500,000 TO 549,999	63	197	14	13	23664
550,000 TO 599,999	60	155	13	10	31250
600,000 TO 699,999	73	174	19	18	51037
700,000 TO 799,999	83	88	9	8	50209
800,000 TO 899,999	22	34	3	3	32983
900,000 TO 999,999	31	17	1	1	81430
1,000,000 TO 1,999,999	0	42	1	1	28000
MORE THAN 2,000,000	0	10	0	0	N/A
TOTALS	59	2946	258	209	27012

LISTINGS
25,125

2007 RMLS TOTAL - \$ VOLUME
\$5,920,307,000

SALES
8,453

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

