



COMMERCIAL INVESTMENT MEETING

TUESDAY, MAY 20, 2008 AT 8:30 A.M.

7232 BALBOA BLVD. (1 NORTH OF SHERMAN WAY), VAN NUYS

SPONSORED BY THE WWW.C-REX.ORG

Speaker: MARYLOU WILLIAMS, Asst. Exec. VP of SRAR

Topic: WHAT IS NAR, CAR AND SRAR DOING TO HELP THE COMMERCIAL BROKERAGE COMMUNITY?

Only 25% of the commercial brokerage business is being done by the "Big Box" brokerage houses. The other 75% of the deals are being done by everyone else and most of them are part of the Realtor trade Association. Do any of the trade associations care what is going on in the commercial side of the business, or are they doing more than we know about? Do these associations also help the big guys out there and they don't know it? Come hear one of the most respected trade association professionals talk about what is happening in the commercial arena, nationally, regionally and locally and how that market is changing. How are these associations helping the commercial practitioner? Come listen and find out and then find out how much better your business can be.

This is the only meeting around that allows agents and brokers to pitch the "Under \$750,000" properties. Do you feel left out at the "other" meetings? Be included at our meeting and see what it means to really do business. Promote your APARTMENTS, COMMERCIAL, and INDUSTRIAL properties in addition to your buyers wants. Our attendance is growing and deals are being made. Doors open at 8:15 and the meeting starts at 8:30 and we will be out no later than 9:53 a.m.

This is your opportunity to pitch ALL of your listings - NO PRICE RESTRICTIONS - and pitch your clients. Bring 78 copies of setup sheets of your listings or your clients' needs.

**FOR ADDITIONAL INFORMATION CONTACT BRIAN J. HATKOFF,
CCIM AT (818) 701-7789**