

DECEMBER 2011

RESIDENTIAL
PROPERTIES LISTED
307

SCV RESIDENTIAL MLS SUMMARY

RESIDENTIAL PROP.
ESCROW OPENED
372

RESIDENTIAL PROP.
ESCROW CLOSED
415

MONTHLY RESIDENTIAL SALES STATISTICS

ACTIVE INVENTORY:

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	2	5	52	23	29	38	10	72	231	76	307
TOTAL ACTIVE LISTINGS	41	29	254	67	135	153	43	239	961	393	1,354
AVERAGE DAYS ON MARKET	149	214	132	102	147	128	116	107	127	139	131
AVERAGE LIST PRICE IN THOUSANDS	440.9	664.3	361.4	370.5	384.2	380.6	463.6	496.9	419.1	274.8	377.2
MEDIAN LIST PRICE IN THOUSANDS	349.9	499.1	289.9	330.0	248.9	325.0	445.0	365.0	329.9	189.9	289.9
BOMS	2	2	28	7	10	13	6	22	90	35	125
AVERAGE BOM PRICE IN THOUSANDS	465.0	292.5	212.2	412.5	233.6	319.8	398.0	337.9	296.2	186.8	265.6
BOM TO SALE RATIO	25.0	33.3	33.7	25.9	28.6	23.2	40.0	23.9	28.0	37.6	30.1
EXPIRATIONS	3	2	22	6	9	15	5	17	79	49	128

PENDING SALES:

NEW ESCROWS OPENED	8	5	66	25	29	47	20	78	278	94	372
TOTAL YTD ESCROWS OPENED	78	39	825	279	322	592	210	865	3,210	1,088	4,298
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	151	73	83	66	130	123	111	116	106	76	98
NEW OPEN ESCROWS AVERAGE LIST PRICE	357.7	412.9	268.7	308.8	265.7	320.8	436.6	367.2	325.7	228.7	301.2

CLOSED SALES:

NEW ESCROWS CLOSED	8	6	83	27	35	56	15	92	322	93	415
TOTAL YTD ESCROWS CLOSED	68	36	748	244	279	535	194	794	2,898	1,034	3,932
VOLUME OF NEW SALE DOLLARS IN MILLIONS	2,265	2,440	20,297	8,905	9,240	17,831	6,905	34,231	102,115	20,797	122,912
VOLUME OF TOTAL YTD SALES IN MILLIONS	21,221	14,292	221,176	84,918	81,678	185,237	91,881	314,067	1,014,470	220,207	1,234,677
AVERAGE SALE PRICE IN THOUSANDS	283.1	406.7	244.5	329.8	264.0	318.4	460.4	372.1	317.1	223.6	296.2
MEDIAN SALE PRICE IN THOUSANDS	225.0	425.0	239.9	355.0	246.5	294.9	450.0	326.0	300.0	188.0	275.0
COOP SALES	6	3	73	26	32	46	13	80	279	77	356
PERCENT OF COOP SALES	75.0	50.0	88.0	96.3	91.4	82.1	86.7	87.0	86.6	82.8	85.8
AVERAGE DAYS ON MARKET	115	62	152	150	141	152	162	150	148	142	147
SALES AT LIST PRICE	3	3	41	13	16	31	5	42	154	45	199
PERCENT OF SALES AT LIST PRICE	37.5	50.0	49.4	48.1	45.7	55.4	33.3	45.7	47.8	48.4	48.0
SALES TO LISTING INVENTORY RATIO	19.5	20.7	32.7	40.3	25.9	36.6	34.9	38.5	33.56	23.7	30.6
FINAL SALE TO NEW LISTING RATIO	400.0	120.0	159.6	117.4	120.7	147.4	150.0	127.8	139.4	122.4	135.2

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL #SOLD	REDUCE \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	58	95	27	22	19117
100,000 TO 109,999	141	22	5	3	23130
110,000 TO 119,999	89	42	11	6	10071
120,000 TO 139,999	130	51	19	16	24661
140,000 TO 159,999	67	50	14	9	11473
160,000 TO 179,999	141	62	13	9	21300
180,000 TO 199,999	97	75	25	22	22995
200,000 TO 249,999	61	151	55	39	28668
250,000 TO 299,999	76	140	54	38	25799
300,000 TO 349,999	63	117	59	36	12424
350,000 TO 399,999	75	106	29	21	18343
400,000 TO 449,999	110	85	26	18	24333
450,000 TO 499,999	58	62	12	9	35360
500,000 TO 549,999	73	38	11	9	29153
550,000 TO 599,999	90	37	8	7	21763
600,000 TO 699,999	109	32	9	7	40563
700,000 TO 799,999	41	39	4	4	43250
800,000 TO 899,999	20	18	2	2	25450
900,000 TO 999,999	80	18	1	1	64500
1,000,000 TO 1,999,999	48	36	3	2	215292
MORE THAN 2,000,000	0	14	0	0	N/A
TOTALS	79	1290	387	280	23717

LISTINGS
6,128

2011 RMLS TOTAL - VOLUME
\$1,234,677,000

SALES
4,083

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR DECEMBER

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings.....	2	5	36	19	15	27	9	51	164	61	225
Total Active Listings.....	38	29	174	60	66	109	30	161	667	327	994
Average Days on Market.....	152	214	126	106	158	125	99	107	127	144	132
Average List Price in Thousands.....	448.1	664.3	442.1	387.7	618.2	451.3	556.6	602.6	510.0	289.6	437.5
Median List Price in Thousands.....	349.0	499.1	330.0	345.0	434.9	379.0	510.0	447.0	396.0	192.0	345.0
BOMS.....	2	2	17	7	6	9	4	17	64	25	89
Average BOM Price in Thousands.....	465.0	292.5	258.5	412.5	320.8	375.5	466.2	372.3	348.3	195.6	305.4
BOM to Sale Ratio.....	25.0	40.0	34.0	28.0	31.6	21.4	33.3	30.4	29.5	31.6	30.1
Expirations.....	3	2	11	6	4	11	3	15	55	39	94

PENDING SALES

New Escrows Opened.....	8	5	39	24	18	30	13	54	191	76	267
Total YTD Escrows Opened.....	77	38	564	267	170	437	149	561	2,263	927	3,190
New Open Escrows Average Days on Market.....	151	73	78	64	125	127	114	107	102	71	93
New Open Escrows Average List Price.....	357.7	412.9	342.0	315.4	371.4	365.7	536.5	428.1	385.2	225.5	339.8

CLOSED SALES:

New Escrows Closed.....	8	5	50	25	19	42	12	56	217	79	296
Total YTD Escrows Closed.....	66	35	524	232	146	405	135	515	2,058	879	2,937
Volume of New Sales Dollars in Millions.....	2.265	2.100	15.144	8.690	6.889	14.849	6.250	24.568	80.756	18.097	98.853
Volume of total YTD Sales in Millions.....	20.5161	13.952	183.849	82.959	58.018	156.447	75.292	236.811	827.890	188.905	1016.795
Average Sale price in Thousands.....	283.1	420.1	302.9	347.6	362.6	353.6	520.9	438.7	372.1	229.1	334.0
Median Sale Price in Thousands.....	225.0	525.0	278.5	360.0	330.0	335.0	455.0	382.0	340.0	180.0	315.0
Coop Sales.....	6	3	41	24	17	35	10	51	187	66	253
Percent of Coop Sales.....	75.0	60.0	82.0	96.0	89.5	83.3	83.3	91.1	86.2	83.5	85.5
Average Days on Market.....	115	59	141	146	128	141	172	162	145	144	145
Sales at List Price.....	3	2	25	12	10	23	4	27	106	39	145
Percent of Sales at List Price.....	37.5	40.0	50.0	48.0	52.6	54.8	33.3	48.2	48.8	49.4	49.0
Sales to Listing Inventory Ratio.....	21.1	17.2	28.7	41.7	28.8	38.5	40.0	34.8	32.5	24.2	29.8
Final Sale to New Listing Ratio.....	400.0	100.0	138.9	131.6	126.7	155.6	133.3	109.8	132.3	129.5	131.6

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR DECEMBER

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings.....	0	0	16	4	14	11	1	21	67	15	82
Total Active Listings.....	3	0	80	7	69	44	13	78	294	66	360
Average Days on Market.....	110	0	146	66	137	134	157	105	129	114	127
Average List Price in Thousands.....	349.6	0	185.9	222.4	160.4	205.5	249.1	278.9	212.8	201.0	210.7
Median List Price in Thousands.....	399.9	0	159.0	180.0	132.0	210.0	248.7	239.0	189.0	174.9	189.0
BOMS.....	0	0	11	0	4	4	2	5	26	10	36
Average BOM Price in Thousands.....	0	0	140.7	0	102.7	194.7	261.5	221.0	167.9	164.7	167.0
BOM to Sale Ratio.....	0	0	33.3	0	25.0	28.6	66.7	13.9	24.8	71.4	30.3
Expirations.....	0	0	11	0	5	4	2	2	24	10	34

PENDING SALES

New Escrows Opened.....	0	0	27	1	11	17	7	24	87	18	105
Total YTD Escrows Opened.....	1	1	261	12	152	155	61	304	947	161	1,108
New Open Escrows Average Days on Market.....	0	0	91	107	139	115	106	135	115	99	112
New Open Escrows Average List Price.....	0	0	163.0	149.9	92.7	241.5	251.0	230.2	194.9	242.0	203.0

CLOSED SALES:

New Escrows Closed.....	0	1	33	2	16	14	3	36	105	14	119
Total YTD Escrows Closed.....	2	1	224	12	133	130	59	279	840	155	995
Volume of New Sales Dollars in Millions.....	0	340	5.153	215	2.351	2.981	655	9.664	21.359	2.700	24.059
Volume of Total YTD Sales in Millions.....	660	340	37.327	1.960	23.659	28.790	16.589	77.256	186.580	31.302	217.882
Average Sale price in Thousands.....	0	340.0	156.2	107.5	146.9	212.9	218.3	268.4	203.4	192.8	202.2
Median Sale Price in Thousands.....	0	340.0	139.0	70.0	135.0	219.9	208.0	267.0	203.8	190.0	197.0
Coop Sales.....	0	0	32	2	15	11	3	29	92	11	103
Percent of Coop Sales.....	0	0	97.0	100.0	93.8	78.6	100.0	80.6	87.6	78.6	86.6
Average Days on Market.....	0	80	169	198	156	184	125	131	154	132	152
Sales at List Price.....	0	1	16	1	6	8	1	15	48	6	54
Percent of Sales at List Price.....	0	100.0	48.5	50.0	37.5	57.1	33.3	41.7	45.7	42.9	45.4
Sales to Listing Inventory Ratio.....	0	0	41.3	28.6	23.2	31.8	23.1	46.2	35.7	21.2	33.1
Final Sale to New Listing Ratio.....	0	0	206.3	50.0	114.3	127.3	300.0	171.4	156.7	93.3	145.1