

RESIDENTIAL
PROPERTIES LISTED
487

MARCH 2015 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
460

RESIDENTIAL PROP.
ESCROW CLOSED
327

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	14	6	77	30	45	73	34	123	402	85	487
TOTAL ACTIVE LISTINGS	32	28	121	43	55	91	34	132	536	176	712
AVERAGE DAYS ON MARKET	114	157	72	105	67	50	27	56	71	82	73
AVERAGE LIST PRICE IN THOUSANDS	529.9	840.7	619.6	610.4	473.4	557.1	678.8	595.1	597.2	386.9	545.2
MEDIAN LIST PRICE IN THOUSANDS	499.9	669.0	489.0	540.0	445.0	540.0	680.0	489.9	518.0	296.0	475.0
BOMS	4	4	23	11	12	20	6	31	111	40	151
AVERAGE BOM PRICE IN THOUSANDS	478.0	514.5	407.3	442.9	423.3	459.9	666.9	590.2	493.6	366.3	459.9
BOM TO SALE RATIO	44.4	100.0	37.1	52.4	46.2	34.5	40.0	37.3	39.9	81.6	46.2
EXPIRATIONS	4	1	10	2	2	7	1	4	31	12	43
PENDING SALES:											
NEW ESCROWS OPENED	14	8	86	31	44	62	21	115	381	79	460
TOTAL YTD ESCROWS OPENED	28	17	196	81	97	161	55	285	920	167	1,087
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	105	115	50	40	38	44	33	43	47	65	50
NEW OPEN ESCROWS AVERAGE LIST PRICE	478.1	647.0	431.3	429.6	429.0	482.9	739.3	534.8	493.8	332.2	466.0
CLOSED SALES:											
NEW ESCROWS CLOSED	9	4	62	21	26	58	15	83	278	49	327
TOTAL YTD ESCROWS CLOSED	17	11	143	50	62	125	27	191	626	114	740
VOLUME OF NEW SALE DOLLARS IN MILLIONS	4.485	3.368	26.410	10.605	10.871	28.853	9.372	47.538	141.503	14.433	155.936
VOLUME OF TOTAL YTD SALES IN MILLIONS	8.159	7.239	57.597	23.803	25.342	60.344	16.179	100.069	298.731	34.504	333.235
AVERAGE SALE PRICE IN THOUSANDS	498.3	842.0	426.0	505.0	418.1	497.5	624.8	572.7	509.0	294.6	476.9
MEDIAN SALE PRICE IN THOUSANDS	520.0	685.0	395.0	522.0	425.0	457.5	578.0	490.0	465.0	275.0	441.0
COOP SALES	9	4	53	20	20	45	12	68	231	44	275
PERCENT OF COOP SALES	100.0	100.0	85.5	95.2	76.9	77.6	80.0	81.9	83.1	89.8	84.1
AVERAGE DAYS ON MARKET	165	288	89	111	113	110	81	82	100	121	103
SALES AT LIST PRICE	1	1	31	9	8	33	4	33	120	16	136
PERCENT OF SALES AT LIST PRICE	11.1	25.0	50.0	42.9	30.8	56.9	26.7	39.8	43.2	32.7	41.6
SALES TO LISTING INVENTORY RATIO	28.1	14.3	51.2	48.8	47.3	63.7	44.1	62.9	51.9	27.8	45.9
FINAL SALE TO NEW LISTING RATIO	64.3	66.7	80.5	70.0	57.8	79.5	44.1	67.5	69.2	57.6	67.1
CLOSED SALES TYPE											
FORECLOSURE/REO	0	0	3	0	0	2	0	3	8	2	10
SELLER CONCESSIONS	0	0	0	0	0	0	0	1	1	0	1
SHORT SALE	1	0	2	1	3	1	0	2	10	3	13
STANDARD	8	4	55	20	23	55	15	77	257	44	301
OTHER	0	0	2	0	0	0	0	0	2	0	2

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	34	9	2	2	13200
100,000 TO 109,999	0	2	0	0	N/A
110,000 TO 119,999	100	2	1	1	17500
120,000 TO 139,999	64	5	2	1	6250
140,000 TO 159,999	91	10	5	5	7400
160,000 TO 179,999	64	17	6	3	9136
180,000 TO 199,999	18	15	5	4	11820
200,000 TO 249,999	60	53	23	18	9273
250,000 TO 299,999	88	41	19	16	8511
300,000 TO 349,999	40	50	22	13	9699
350,000 TO 399,999	58	61	36	21	7069
400,000 TO 449,999	48	49	38	28	20793
450,000 TO 499,999	49	60	40	28	12717
500,000 TO 549,999	73	44	27	16	12530
550,000 TO 599,999	38	47	24	12	14913
600,000 TO 699,999	55	70	34	21	25482
700,000 TO 799,999	104	54	5	4	22730
800,000 TO 899,999	30	21	7	5	26100
900,000 TO 999,999	64	18	4	4	33000
1,000,000 TO 1,999,999	97	36	4	3	133300
MORE THAN 2,000,000	77	6	2	1	450000
TOTALS	57	670	306	206	17311

LISTINGS
1,285

2015 RMLS TOTAL - \$ VOLUME
\$333,235,000

SALES
784

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

