

RESIDENTIAL
PROPERTIES LISTED
546

JULY 2015 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
470

RESIDENTIAL PROP.
ESCROW CLOSED
442

ACTIVE INVENTORY:

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	14	7	82	34	57	90	34	123	441	105	546
TOTAL ACTIVE LISTINGS	39	31	143	60	77	110	54	175	689	192	881
AVERAGE DAYS ON MARKET	103	144	77	85	66	50	45	58	69	79	71
AVERAGE LIST PRICE IN THOUSANDS	583.7	772.5	664.4	569.4	550.2	569.1	704.9	648.6	627.6	381.3	573.9
MEDIAN LIST PRICE IN THOUSANDS	550.0	700.0	525.0	450.0	500.0	549.0	699.0	560.0	550.0	319.5	515.0
BOMS	3	0	21	4	10	23	7	26	94	20	114
AVERAGE BOM PRICE IN THOUSANDS	343.0	0.0	550.6	462.0	425.7	457.9	623.5	474.6	488.6	339.6	462.5
BOM TO SALE RATIO	27.3	0.0	24.7	14.8	37.0	25.3	35.0	24.1	25.1	29.4	25.8
EXPIRATIONS	2	3	5	3	6	1	3	8	31	15	46

PENDING SALES:

NEW ESCROWS OPENED	12	6	72	20	48	89	29	120	396	74	470
TOTAL YTD ESCROWS OPENED	65	35	485	183	248	461	149	688	2,314	450	2,764
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	100	42	45	27	36	35	52	37	40	44	41
NEW OPEN ESCROWS AVERAGE LIST PRICE	498.3	747.0	444.0	448.1	425.8	488.4	662.3	479.9	485.1	356.1	464.7

CLOSED SALES:

NEW ESCROWS CLOSED	11	5	85	27	27	91	20	108	374	68	442
TOTAL YTD ESCROWS CLOSED	52	31	437	161	211	395	114	585	1,986	383	2,369
VOLUME OF NEW SALE DOLLARS IN MILLIONS	5,268	3,027	34,874	13,189	10,853	44,785	12,925	55,557	180,478	24,870	205,348
VOLUME OF TOTAL YTD SALES IN MILLIONS	24,877	18,398	183,932	74,472	84,354	190,609	71,937	298,578	947,158	127,334	1,074,492
AVERAGE SALE PRICE IN THOUSANDS	478.9	605.4	410.3	488.5	402.0	492.1	646.2	514.4	482.6	365.7	464.6
MEDIAN SALE PRICE IN THOUSANDS	499.0	688.0	415.0	449.9	375.0	480.0	665.0	465.0	455.7	286.0	440.0
COOP SALES	10	5	76	20	22	78	17	85	313	54	367
PERCENT OF COOP SALES	90.9	100.0	89.4	74.1	81.5	85.7	85.0	78.7	83.7	79.4	83.0
AVERAGE DAYS ON MARKET	152	75	85	69	78	90	76	84	86	113	90
SALES AT LIST PRICE	3	3	47	15	14	50	5	51	188	35	223
PERCENT OF SALES AT LIST PRICE	27.3	60.0	55.3	55.6	51.9	54.9	25.0	47.2	50.3	51.5	50.5
SALES TO LISTING INVENTORY RATIO	28.2	16.1	59.4	45.0	35.1	82.7	37.0	61.7	54.3	35.4	50.2
FINAL SALE TO NEW LISTING RATIO	78.6	71.4	103.7	79.4	47.4	101.1	58.8	87.8	84.8	64.8	81.0

CLOSED SALES TYPE

FORECLOSURE/REO	0	0	0	0	2	1	0	0	3	1	4
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	4	1	1	4	0	3	13	8	21
STANDARD	11	5	80	26	24	85	20	102	353	59	412
OTHER	0	0	1	0	0	1	0	3	5	0	5

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	25	6	2	1	3000	13.2
100,000 TO 109,999	0	1	0	0	N/A	0.0
110,000 TO 119,999	57	2	3	2	20445	14.8
120,000 TO 139,999	56	7	1	1	14500	9.7
140,000 TO 159,999	89	4	1	1	14950	8.8
160,000 TO 179,999	32	7	3	2	3948	2.3
180,000 TO 199,999	45	9	4	3	1723	0.8
200,000 TO 249,999	73	26	16	5	8453	2.5
250,000 TO 299,999	80	23	5	3	30380	8.7
300,000 TO 349,999	111	26	12	8	6289	1.1
350,000 TO 399,999	52	31	12	6	6002	1.3
400,000 TO 449,999	25	50	45	24	4960	1.0
450,000 TO 499,999	35	69	46	23	8089	1.6
500,000 TO 549,999	43	47	27	18	16671	2.9
550,000 TO 599,999	26	60	32	22	16510	2.7
600,000 TO 699,999	45	112	45	33	22063	3.2
700,000 TO 799,999	33	77	14	6	13122	1.6
800,000 TO 899,999	58	28	12	7	25388	2.8
900,000 TO 999,999	69	21	3	3	55933	5.4
1,000,000 TO 1,999,999	45	56	3	3	131650	8.7
MORE THAN 2,000,000	1	6	1	0	N/A	0.0
TOTALS	43	668	287	171	14813	2.4

LISTINGS
3,429

2015 RMLS TOTAL - \$ VOLUME
\$1,074,492,000

SALES
1,984

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JULY 2015

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	14	7	59	33	30	73	30	74	320	93	413
Total Active Listings	39	31	121	57	52	93	49	113	555	170	725
Average Days on Market	103	144	76	85	69	52	42	63	72	78	74
Average List Price in Thousands	583.7	772.5	733.0	579.6	682.1	601.6	738.1	794.0	695.0	379.8	621.1
Median List Price in Thousands	550.0	700.0	599.0	450.0	599.0	600.0	710.0	629.0	600.0	312.0	564.9
BOMS	3	0	15	4	5	16	6	12	61	14	75
Average BOM Price in Thousands	343.0	0.0	648.1	462.0	565.9	521.5	667.4	568.5	567.2	337.4	524.3
BOM to Sale Ratio	27.3	0.0	26.3	14.8	38.5	22.5	42.9	21.1	23.9	23.7	23.9
Expirations	2	3	3	3	4	1	3	5	24	11	35

PENDING SALES

New Escrows Opened	12	6	46	19	20	72	22	64	261	63	324
Total YTD Escrows Opened	65	35	327	179	113	362	109	413	1,603	384	1,987
New Open Escrows Average Days on Market	100	42	64	27	37	39	50	31	44	44	44
New Open Escrows Average List Price	498.3	747.0	534.8	440.7	644.3	526.0	752.7	585.0	567.8	362.2	527.8

CLOSED SALES:

New Escrows Closed	11	5	57	27	13	71	14	57	255	59	314
Total YTD Escrows Closed	52	31	299	158	103	305	81	358	1,387	333	1,720
Volume of New Sales Dollars in Millions	5.268	3.027	27.680	13.189	7.029	37.679	10.709	35.101	139.682	21.767	161.449
Volume of total YTD Sales in Millions	24.877	18.398	148.684	73.767	56.672	160.569	60.416	215.360	758.743	109.332	868.075
Average Sale price in Thousands	478.9	605.4	485.6	488.5	540.7	530.7	764.9	615.8	547.8	368.9	514.2
Median Sale Price in Thousands	499.0	688.0	465.0	449.9	480.0	502.0	769.0	582.0	509.5	275.0	485.0
Coop Sales	10	5	50	20	10	62	12	43	212	45	257
Percent of Coop Sales	90.9	100.0	87.7	74.1	76.9	87.3	85.7	75.4	83.1	76.3	81.8
Average Days on Market	152	75	91	69	80	91	69	85	88	119	94
Sales at List Price	3	3	33	15	7	36	3	27	127	30	157
Percent of Sales at List Price	27.3	60.0	57.9	55.6	53.8	50.7	21.4	47.4	49.8	50.8	50.0
Sales to Listing Inventory Ratio	28.2	16.1	47.1	47.4	25.0	76.3	28.6	50.4	45.9	34.7	43.3
Final Sale to New Listing Ratio	78.6	71.4	96.6	81.8	43.3	97.3	46.7	77.0	79.7	63.4	76.0

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	1	0	0	1	1	2
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	4	1	0	2	0	2	9	7	16
Standard	11	5	53	26	13	67	14	52	241	51	292
Other	0	0	0	0	0	1	0	3	4	0	4

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JULY 2015

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	0	0	23	1	27	17	4	49	121	12	133
Total Active Listings	0	0	22	3	25	17	5	62	134	22	156
Average Days on Market	0	0	82	80	58	41	64	48	56	88	61
Average List Price in Thousands	0.0	0.0	286.9	375.5	276.0	391.2	378.9	383.5	348.2	393.0	354.5
Median List Price in Thousands	0.0	0.0	249.9	424.0	244.0	330.0	365.0	364.0	339.0	340.0	339.0
BOMS	0	0	6	0	5	7	1	14	33	6	39
Average BOM Price in Thousands	0.0	0.0	307.0	0.0	285.5	312.7	360.0	394.1	343.5	344.7	343.7
BOM to Sale Ratio	0.0	0.0	21.4	0.0	35.7	35.0	16.7	27.5	27.7	66.7	30.5
Expirations	0	0	2	0	2	0	0	3	7	4	11

PENDING SALES

New Escrows Opened	0	0	26	1	28	17	7	56	135	11	146
Total YTD Escrows Opened	0	0	158	4	135	99	40	275	711	66	777
New Open Escrows Average Days on Market	0	0	11	20	35	19	58	43	33	45	34
New Open Escrows Average List Price	0.0	0.0	283.2	589.0	269.7	329.0	378.1	359.7	325.1	321.2	324.8

CLOSED SALES:

New Escrows Closed	0	0	28	0	14	20	6	51	119	9	128
Total YTD Escrows Closed	0	0	138	3	108	90	33	227	599	50	649
Volume of New Sales Dollars in Millions	0.000	0.000	7.194	0.000	3.824	7.106	2.216	20.456	40.796	3.103	43.899
Volume of Total YTD Sales in Millions	0.000	0.000	35.248	0.705	27.682	30.040	11.522	83.219	188.415	18.002	206.417
Average Sale price in Thousands	0.0	0.0	256.9	0.0	273.1	355.3	369.3	401.1	342.8	344.8	343.0
Median Sale Price in Thousands	0.0	0.0	245.0	0.0	255.0	350.0	344.9	375.0	330.0	372.0	330.0
Coop Sales	0	0	26	0	12	16	5	42	101	9	110
Percent of Coop Sales	0.0	0.0	92.9	0.0	85.7	80.0	83.3	82.4	84.9	100.0	85.9
Average Days on Market	0	0	72	0	76	84	93	83	80	74	80
Sales at List Price	0	0	14	0	7	14	2	24	61	5	66
Percent of Sales at List Price	0.0	0.0	50.0	0.0	50.0	70.0	33.3	47.1	51.3	55.6	51.6
Sales to Listing Inventory Ratio	0.0	0.0	127.3	0.0	56.0	117.6	120.0	82.3	88.8	40.9	82.1
Final Sale to New Listing Ratio	0.0	0.0	121.7	0.0	51.9	117.6	150.0	104.1	98.3	75.0	96.2

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	2	0	0	0	2	0	2
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	1	2	0	1	4	1	5
Standard	0	0	27	0	11	18	6	50	112	8	120
Other	0	0	1	0	0	0	0	0	1	0	1