

RESIDENTIAL
PROPERTIES LISTED
279

NOVEMBER 2016 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
319

RESIDENTIAL PROP.
ESCROW CLOSED
353

ACTIVE INVENTORY:	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	8	5	59	19	19	32	12	55	209	70	279
TOTAL ACTIVE LISTINGS	46	22	109	38	44	80	28	119	486	168	654
AVERAGE DAYS ON MARKET	113	119	78	95	96	90	77	82	89	87	88
AVERAGE LIST PRICE IN THOUSANDS	553.0	920.6	674.7	617.1	645.8	641.2	712.1	679.2	663.0	492.4	619.2
MEDIAN LIST PRICE IN THOUSANDS	502.9	749.5	559.0	519.0	524.9	575.9	699.0	539.9	558.0	379.0	529.9
BOMS	4	0	18	1	10	12	5	18	68	20	88
AVERAGE BOM PRICE IN THOUSANDS	535.7	0.0	548.3	550.0	477.4	598.4	671.1	640.0	579.3	357.0	528.8
BOM TO SALE RATIO	57.1	0.0	27.7	6.3	38.5	19.4	38.5	17.6	23.1	33.9	24.9
EXPIRATIONS	1	1	8	1	4	4	1	11	31	11	42
PENDING SALES:											
NEW ESCROWS OPENED	9	7	57	9	28	50	14	78	252	67	319
TOTAL YTD ESCROWS OPENED	107	48	750	250	337	715	182	1,024	3,413	757	4,170
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	139	88	56	29	52	40	61	40	51	42	49
NEW OPEN ESCROWS AVERAGE LIST PRICE	468.9	517.6	395.0	544.0	460.9	531.1	658.9	545.8	502.1	347.8	469.7
CLOSED SALES:											
NEW ESCROWS CLOSED	7	3	65	16	26	62	13	102	294	59	353
TOTAL YTD ESCROWS CLOSED	103	44	713	252	316	698	175	1,014	3,315	727	4,042
VOLUME OF NEW SALE DOLLARS IN MILLIONS	4.418	2.069	28.029	9.736	10.176	30.675	8.869	54.654	148.627	24.858	173.485
VOLUME OF TOTAL YTD SALES IN MILLIONS	51.240	26.560	323.925	126.889	136.653	352.015	117.724	549.000	1,684.005	275.548	1,959.554
AVERAGE SALE PRICE IN THOUSANDS	631.1	689.7	431.2	608.5	391.4	494.8	682.2	535.8	505.5	421.3	491.5
MEDIAN SALE PRICE IN THOUSANDS	630.0	569.0	430.0	545.0	385.0	494.8	699.0	520.0	499.0	350.0	485.0
COOP SALES	2	3	58	12	21	52	11	86	245	52	297
PERCENT OF COOP SALES	28.6	100.0	89.2	75.0	80.8	83.9	84.6	84.3	83.3	88.1	84.1
AVERAGE DAYS ON MARKET	148	144	75	103	119	81	84	85	88	108	91
SALES AT LIST PRICE	3	0	45	7	12	29	3	47	146	35	181
PERCENT OF SALES AT LIST PRICE	42.9	0.0	69.2	43.8	46.2	46.8	23.1	46.1	49.7	59.3	51.3
SALES TO LISTING INVENTORY RATIO	15.2	13.6	59.6	42.1	59.1	77.5	46.4	85.7	60.5	35.1	54.0
FINAL SALE TO NEW LISTING RATIO	87.5	60.0	110.2	84.2	136.8	193.8	108.3	185.5	140.7	84.3	126.5
CLOSED SALES TYPE											
FORECLOSURE/REO	0	0	0	0	0	0	0	0	0	3	3
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	1	1	0	2	4	2	6
STANDARD	7	3	65	16	24	61	13	99	288	52	340
OTHER	0	0	0	0	1	0	0	1	2	2	4

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	2	0	0	N/A
100,000 TO 109,999	0	1	0	0	N/A
110,000 TO 119,999	0	1	0	0	N/A
120,000 TO 139,999	52	3	3	1	13450
140,000 TO 159,999	81	3	1	1	40000
160,000 TO 179,999	42	9	4	2	2235
180,000 TO 199,999	71	5	2	1	40000
200,000 TO 249,999	34	21	22	9	9462
250,000 TO 299,999	24	37	26	9	4761
300,000 TO 349,999	28	49	20	10	7834
350,000 TO 399,999	35	42	37	19	3296
400,000 TO 449,999	25	53	34	15	4926
450,000 TO 499,999	36	69	42	24	10291
500,000 TO 549,999	40	57	42	25	14059
550,000 TO 599,999	35	54	40	24	14111
600,000 TO 699,999	46	80	44	31	23140
700,000 TO 799,999	42	64	16	9	15408
800,000 TO 899,999	81	17	9	7	93443
900,000 TO 999,999	101	17	3	2	76300
1,000,000 TO 1,999,999	40	61	8	6	31999
MORE THAN 2,000,000	0	9	0	0	N/A
TOTALS	37	654	353	195	14019

LISTINGS
5,118

2016 RMLS TOTAL - \$ VOLUME
\$1,959,554,000

SALES
4,121

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR NOVEMBER 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	8	5	38	18	9	25	9	25	137	59	196
Total Active Listings	45	22	85	35	33	72	21	72	385	154	539
Average Days on Market	112	119	84	96	104	90	67	97	95	87	93
Average List Price in Thousands	533.4	920.6	750.0	645.6	755.7	671.9	797.6	841.0	730.4	492.1	662.3
Median List Price in Thousands	502.9	749.5	629.9	549.0	675.0	589.9	799.9	639.0	619.0	370.0	566.0
BOMS	4	0	11	1	6	11	4	13	50	17	67
Average BOM Price in Thousands	535.7	0.0	668.8	550.0	625.1	621.9	754.7	720.6	660.6	350.5	581.9
BOM to Sale Ratio	57.1	0.0	28.9	6.3	50.0	22.9	44.4	18.1	24.4	33.3	26.2
Expirations	1	1	6	1	1	4	1	11	26	9	35

PENDING SALES

New Escrows Opened	9	7	32	8	14	43	12	49	174	53	227
Total YTD Escrows Opened	107	48	498	235	174	546	128	631	2,367	633	3,000
New Open Escrows Average Days on Market	139	88	57	31	66	40	56	45	54	38	50
New Open Escrows Average List Price	468.9	517.6	477.5	546.4	654.5	563.5	710.9	623.2	574.4	335.6	518.7

CLOSED SALES:

New Escrows Closed	7	3	38	16	12	48	9	72	205	51	256
Total YTD Escrows Closed	103	44	479	238	163	529	123	618	2,297	613	2,910
Volume of New Sales Dollars in Millions	4.418	2.069	19.529	9.736	6.423	25.845	7.332	42.903	118.254	21.381	139.635
Volume of total YTD Sales in Millions	51.240	26.560	254.825	121.539	93.644	293.546	96.410	396.787	1,334.551	231.264	1,565.815
Average Sale price in Thousands	631.1	689.7	513.9	608.5	535.2	538.4	814.7	595.9	576.8	419.2	545.5
Median Sale Price in Thousands	630.0	569.0	475.0	545.0	495.0	525.0	775.0	555.0	545.0	343.7	520.0
Coop Sales	2	3	34	12	9	41	9	63	173	45	218
Percent of Coop Sales	28.6	100.0	89.5	75.0	75.0	85.4	100.0	87.5	84.4	88.2	85.2
Average Days on Market	148	144	74	103	155	81	85	87	91	111	95
Sales at List Price	3	0	22	7	3	23	1	35	94	32	126
Percent of Sales at List Price	42.9	0.0	57.9	43.8	25.0	47.9	11.1	48.6	45.9	62.7	49.2
Sales to Listing Inventory Ratio	15.6	13.6	44.7	45.7	36.4	66.7	42.9	100.0	53.2	33.1	47.5
Final Sale to New Listing Ratio	87.5	60.0	100.0	88.9	133.3	192.0	100.0	288.0	149.6	86.4	130.6

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	0	0	3	3
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	1	0	0	1	2	2	4
Standard	7	3	38	16	11	48	9	70	202	44	246
Other	0	0	0	0	0	0	0	1	1	2	3

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR NOVEMBER 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	0	0	21	1	10	7	3	30	72	11	83
Total Active Listings	1	0	24	3	11	8	7	47	101	14	115
Average Days on Market	170	0	53	90	73	90	108	59	67	77	68
Average List Price in Thousands	515.0	0.0	408.1	285.0	316.0	365.3	455.4	431.3	406.1	496.0	417.1
Median List Price in Thousands	515.0	0.0	320.0	150.0	345.5	359.9	409.0	415.0	376.0	498.9	380.0
BOMS	0	0	7	0	4	1	1	5	18	3	21
Average BOM Price in Thousands	0.0	0.0	358.9	0.0	255.9	339.9	336.5	430.5	353.6	394.0	359.4
BOM to Sale Ratio	0.0	0.0	25.9	0.0	28.6	7.1	25.0	16.7	20.2	37.5	21.6
Expirations	0	0	2	0	3	0	0	0	5	2	7

PENDING SALES

New Escrows Opened	0	0	25	1	14	7	2	29	78	14	92
Total YTD Escrows Opened	0	0	252	15	163	169	54	393	1,046	124	1,170
New Open Escrows Average Days on Market	0	0	55	16	38	36	92	33	42	56	45
New Open Escrows Average List Price	0.0	0.0	289.5	525.0	267.2	332.5	346.8	415.1	340.6	393.8	348.7

CLOSED SALES:

New Escrows Closed	0	0	27	0	14	14	4	30	89	8	97
Total YTD Escrows Closed	0	0	234	14	153	169	52	396	1,018	114	1,132
Volume of New Sales Dollars in Millions	0.000	0.000	8.501	0.000	3.753	4.831	1.537	11.751	30.373	3.477	33.850
Volume of Total YTD Sales in Millions	0.000	0.000	69.099	5.350	43.009	58.469	21.314	152.213	349.455	44.284	393.739
Average Sale price in Thousands	0.0	0.0	314.9	0.0	268.1	345.0	384.3	391.7	341.3	434.6	349.0
Median Sale Price in Thousands	0.0	0.0	290.0	0.0	249.0	371.0	376.0	370.0	340.0	369.9	345.0
Coop Sales	0	0	24	0	12	11	2	23	72	7	79
Percent of Coop Sales	0.0	0.0	88.9	0.0	85.7	78.6	50.0	76.7	80.9	87.5	81.4
Average Days on Market	0	0	78	0	88	80	80	79	80	89	81
Sales at List Price	0	0	23	0	9	6	2	12	52	3	55
Percent of Sales at List Price	0.0	0.0	85.2	0.0	64.3	42.9	50.0	40.0	58.4	37.5	56.7
Sales to Listing Inventory Ratio	0.0	0.0	112.5	0.0	127.3	175.0	57.1	63.8	88.1	57.1	84.3
Final Sale to New Listing Ratio	0.0	0.0	128.6	0.0	140.0	200.0	133.3	100.0	123.6	72.7	116.9

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	0	0	0	0
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	1	0	1	2	0	2
Standard	0	0	27	0	13	13	4	29	86	8	94
Other	0	0	0	0	1	0	0	0	1	0	1