

RESIDENTIAL  
PROPERTIES LISTED  
**571**

# APRIL 2017 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED  
**487**

RESIDENTIAL PROP.  
ESCROW CLOSED  
**339**

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
<b>ACTIVE INVENTORY:</b>											
NEW LISTINGS	19	6	109	37	43	84	28	134	460	111	571
TOTAL ACTIVE LISTINGS	28	18	116	36	42	86	30	123	479	153	632
AVERAGE DAYS ON MARKET	76	82	69	58	49	56	44	60	61	85	67
AVERAGE LIST PRICE IN THOUSANDS	713.5	1,110.1	682.7	724.1	618.9	652.9	786.5	728.0	710.9	541.1	669.8
MEDIAN LIST PRICE IN THOUSANDS	620.0	775.0	589.0	625.0	525.0	637.5	625.0	614.9	617.0	419.9	589.0
BOMS	5	1	10	6	10	18	4	16	70	26	96
AVERAGE BOM PRICE IN THOUSANDS	434.4	1,850.0	578.4	634.8	364.8	559.0	522.2	664.3	572.0	496.4	551.5
BOM TO SALE RATIO	38.5	20.0	15.4	22.2	41.7	36.0	30.8	21.1	25.6	39.4	28.3
EXPIRATIONS	2	0	8	2	3	5	1	6	27	9	36
<b>PENDING SALES:</b>											
NEW ESCROWS OPENED	15	4	87	29	45	68	26	107	381	106	487
TOTAL YTD ESCROWS OPENED	55	24	294	106	129	228	70	349	1,255	324	1,579
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	76	42	24	32	24	26	32	19	26	30	27
NEW OPEN ESCROWS AVERAGE LIST PRICE	543.8	698.3	463.7	563.6	479.7	574.0	630.1	597.6	547.5	488.5	534.6
<b>CLOSED SALES:</b>											
NEW ESCROWS CLOSED	13	5	65	27	24	50	13	76	273	66	339
TOTAL YTD ESCROWS CLOSED	40	18	237	80	106	178	51	287	997	270	1,267
VOLUME OF NEW SALE DOLLARS IN MILLIONS	6.260	2.960	30.903	14.566	11.338	27.181	8.152	40.759	142.119	22.215	164.335
VOLUME OF TOTAL YTD SALES IN MILLIONS	18.638	10.432	108.469	41.298	45.636	97.244	31.117	151.715	504.549	101.373	605.922
AVERAGE SALE PRICE IN THOUSANDS	481.5	592.0	475.4	539.5	472.4	543.6	627.1	536.3	520.6	336.6	484.8
MEDIAN SALE PRICE IN THOUSANDS	470.0	600.0	450.0	540.0	430.0	555.0	590.0	510.0	505.0	312.0	478.0
COOP SALES	13	4	57	24	17	41	7	63	226	58	284
PERCENT OF COOP SALES	100.0	80.0	87.7	88.9	70.8	82.0	53.8	82.9	82.8	87.9	83.8
AVERAGE DAYS ON MARKET	161	85	96	90	74	72	94	82	88	107	92
SALES AT LIST PRICE	5	2	36	12	15	30	9	46	155	39	194
PERCENT OF SALES AT LIST PRICE	38.5	40.0	55.4	44.4	62.5	60.0	69.2	60.5	56.8	59.1	57.2
SALES TO LISTING INVENTORY RATIO	46.4	27.8	56.0	75.0	57.1	58.1	43.3	61.8	57.0	43.1	53.6
FINAL SALE TO NEW LISTING RATIO	68.4	83.3	59.6	73.0	55.8	59.5	46.4	56.7	59.3	59.5	59.4
<b>CLOSED SALES TYPE</b>											
FORECLOSURE/REO	0	0	1	1	0	1	0	0	3	1	4
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	1	0	2	0	0	0	1	0	4	2	6
STANDARD	12	5	61	26	23	48	12	76	263	61	324
OTHER	0	0	1	0	1	1	0	0	3	2	5

**SELLING TIME - PRICE CHANGE - PRICE REDUCTION**

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	3	0	0	N/A
100,000 TO 109,999	0	0	0	0	N/A
110,000 TO 119,999	136	1	1	1	53900
120,000 TO 139,999	8	3	3	1	7250
140,000 TO 159,999	2	1	2	1	6000
160,000 TO 179,999	25	4	4	1	595
180,000 TO 199,999	106	4	5	2	18748
200,000 TO 249,999	68	20	18	7	72
250,000 TO 299,999	56	27	25	8	8665
300,000 TO 349,999	30	29	22	11	7548
350,000 TO 399,999	31	47	43	20	5316
400,000 TO 449,999	28	44	30	8	889
450,000 TO 499,999	37	54	35	18	7711
500,000 TO 549,999	34	48	42	15	12881
550,000 TO 599,999	20	55	29	13	1593
600,000 TO 699,999	50	96	45	25	16854
700,000 TO 799,999	64	69	21	15	24662
800,000 TO 899,999	30	25	6	4	19173
900,000 TO 999,999	63	19	3	2	34950
1,000,000 TO 1,999,999	22	74	5	4	44494
MORE THAN 2,000,000	0	9	0	0	N/A
TOTALS	40	632	339	156	6979

**LISTINGS  
1,815**

**2016 RMLS TOTAL - \$ VOLUME  
\$605,922,000**

**SALES  
1,263**

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

## SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR APRIL 2017

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	18	6	77	37	22	63	19	86	328	94	422
Total Active Listings	27	18	93	35	25	71	20	88	377	133	510
Average Days on Market	78	82	77	59	61	60	47	63	67	86	72
Average List Price in Thousands	717.1	1,110.1	752.8	739.2	803.5	688.2	986.7	837.2	789.4	547.9	726.4
Median List Price in Thousands	649.9	775.0	610.0	629.0	719.9	683.0	898.9	683.0	669.0	410.0	619.0
BOMS	5	1	8	6	4	14	2	10	50	22	72
Average BOM Price in Thousands	434.4	1,850.0	654.4	634.8	504.5	602.0	639.5	809.3	657.7	515.5	614.2
BOM to Sale Ratio	38.5	20.0	19.0	24.0	25.0	35.0	28.6	22.7	26.0	37.3	28.7
Expirations	2	0	7	2	2	5	0	5	23	7	30

### PENDING SALES

New Escrows Opened	15	4	59	29	21	49	17	65	259	94	353
Total YTD Escrows Opened	54	24	194	99	58	173	44	196	842	291	1,133
New Open Escrows Average Days on Market	76	42	30	32	25	23	32	15	28	32	29
New Open Escrows Average List Price	543.8	698.3	530.7	563.6	690.4	634.4	712.9	710.3	627.3	494.1	591.8

### CLOSED SALES:

New Escrows Closed	13	5	42	25	16	40	7	44	192	59	251
Total YTD Escrows Closed	39	18	147	74	48	143	31	153	653	239	892
Volume of New Sales Dollars in Millions	6.260	2.960	22.968	13.622	9.255	23.994	5.899	27.603	112.562	19.320	131.882
Volume of total YTD Sales in Millions	18.148	10.432	79.031	38.664	28.796	83.999	23.589	97.139	379.798	89.224	469.023
Average Sale price in Thousands	481.5	592.0	546.9	544.9	578.4	599.9	842.8	627.3	586.3	327.5	525.4
Median Sale Price in Thousands	470.0	600.0	490.0	540.0	505.0	580.0	719.9	590.0	555.0	285.5	524.0
Coop Sales	13	4	38	22	12	32	3	36	160	51	211
Percent of Coop Sales	100.0	80.0	90.5	88.0	75.0	80.0	42.9	81.8	83.3	86.4	84.1
Average Days on Market	161	85	91	90	71	77	86	88	90	110	95
Sales at List Price	5	2	24	10	9	20	3	25	98	37	135
Percent of Sales at List Price	38.5	40.0	57.1	40.0	56.3	50.0	42.9	56.8	51.0	62.7	53.8
Sales to Listing Inventory Ratio	48.1	27.8	45.2	71.4	64.0	56.3	35.0	50.0	50.9	44.4	49.2
Final Sale to New Listing Ratio	72.2	83.3	54.5	67.6	72.7	63.5	36.8	51.2	58.5	62.8	59.5

### CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	1	0	0	2	1	3
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	1	0	0	0	0	0	0	0	1	2	3
Standard	12	5	41	25	15	38	7	44	187	54	241
Other	0	0	0	0	1	1	0	0	2	2	4

## SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR APRIL 2017

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	1	0	32	0	21	21	9	48	132	17	149
Total Active Listings	1	0	23	1	17	15	10	35	102	20	122
Average Days on Market	13	0	35	45	32	37	37	50	40	77	46
Average List Price in Thousands	599.0	0.0	399.3	199.0	347.4	485.9	386.0	453.4	420.6	495.8	433.0
Median List Price in Thousands	599.0	0.0	325.0	199.0	323.8	464.5	385.0	409.9	385.9	470.0	394.9
BOMS	0	0	2	0	6	4	2	6	20	4	24
Average BOM Price in Thousands	0.0	0.0	274.7	0.0	271.7	408.2	405.0	422.4	357.8	391.2	363.4
BOM to Sale Ratio	0.0	0.0	8.7	0.0	75.0	40.0	33.3	18.8	24.7	57.1	27.3
Expirations	0	0	1	0	1	0	1	1	4	2	6

### PENDING SALES

New Escrows Opened	0	0	28	0	24	19	9	42	122	12	134
Total YTD Escrows Opened	1	0	100	7	71	55	26	153	413	33	446
New Open Escrows Average Days on Market	0	0	12	0	23	34	32	24	23	17	22
New Open Escrows Average List Price	0.0	0.0	322.7	0.0	295.4	418.3	473.8	423.2	378.0	444.0	383.9

### CLOSED SALES:

New Escrows Closed	0	0	23	2	8	10	6	32	81	7	88
Total YTD Escrows Closed	1	0	90	6	58	35	20	134	344	31	375
Volume of New Sales Dollars in Millions	0.000	0.000	7.935	0.944	2.083	3.187	2.253	13.156	29.558	2.895	32.453
Volume of Total YTD Sales in Millions	0.490	0.000	29.438	2.634	16.840	13.245	7.528	54.575	124.750	12.149	136.899
Average Sale price in Thousands	0.0	0.0	345.0	472.0	260.4	318.7	375.5	411.1	364.9	413.6	368.8
Median Sale Price in Thousands	0.0	0.0	310.0	295.0	250.0	319.0	365.0	397.5	365.0	400.0	365.5
Coop Sales	0	0	19	2	5	9	4	27	66	7	73
Percent of Coop Sales	0.0	0.0	82.6	100.0	62.5	90.0	66.7	84.4	81.5	100.0	83.0
Average Days on Market	0	0	106	90	82	51	103	73	83	79	83
Sales at List Price	0	0	12	2	6	10	6	21	57	2	59
Percent of Sales at List Price	0.0	0.0	52.2	100.0	75.0	100.0	100.0	65.6	70.4	28.6	67.0
Sales to Listing Inventory Ratio	0.0	0.0	100.0	200.0	47.1	66.7	60.0	91.4	79.4	35.0	72.1
Final Sale to New Listing Ratio	0.0	0.0	71.9	0.0	38.1	47.6	66.7	66.7	61.4	41.2	59.1

### CLOSED SALES TYPE

Foreclosure / REO	0	0	0	1	0	0	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	2	0	0	0	1	0	3	0	3
Standard	0	0	20	1	8	10	5	32	76	7	83
Other	0	0	1	0	0	0	0	0	1	0	1