

2022 – Preparing Tomorrow’s Leaders, Today!



Date: _____

First Name: _____ Last Name: _____

Mailing Address: _____ City: _____ Zip code: _____

Email Address: _____ Year Joined SRAR: _____

SRAR Member #: _____

Have you ever served on any SRAR committees? **Yes** or **No**, (please circle).

Have you ever belonged to any other Realtor® Association? **Yes** or **No**, (please circle). If yes, which one? _____

Have you previously taken the SRAR Leadership Institute? **Yes** or **No** (please circle). If yes, which year? _____

How did you hear about SRAR Leadership Institute? _____

Real Estate Specialty: (Circle all that apply.) Appraisal Auction Commercial Counseling International Land
Property Management Relocation Residential Other

Business/Professional Affiliations, if any, (Include local AORs, C.A.R. & N.A.R.) Please list the name of group, period of
affiliation, position held, if applicable: _____

Community involvement, including civic, religious, governmental, social: (Do not include business/professional.)

**Briefly explain why you are interested in participating the SRAR’s Leadership Institute program and why you should be
chosen:** _____

* Completion of the Leadership Institute does not guarantee a leadership position within SRAR or any other organization.

Program Outline

***Sessions will be held in person the SRAR Auditorium. Lunch will be provided. In the event the 2022 Leadership program needs to move to a virtual format, further instructions will be provided at that time.**

*Governmental Affairs and Advocacy

Friday, May 20, 2022

11am—1:30pm

This course will teach participants the importance of advocacy and give an introduction to Governmental Affairs outreach done at the Association. The course will also cover: Realtor® Action Fund, the Governmental Affairs Director role, an overview of Government, and the history of organized real estate.

*Professional Standards and Ethics & Arbitration

Friday, June 17, 2022

11am—1:30pm

This session will cover professional standards guidelines and procedures, the National Association of Realtors® Code of Ethics, advertising guidelines and procuring cause/arbitration.

*MLS and Technology

Friday, July 29, 2022

11am—1pm

The course covers the rules of CRISNet MLS, assessment schedule and hearing panels for violations, as well as tips on how to avoid assessments. Additionally, the course will cover MLS technology, listing syndication, IDX, public websites and understanding listing data.

*Mechanics of an AOR

Friday, August 19, 2022

11am—1pm

The first half of the course will cover the relationship with C.A.R. and NAR, the SRAR Strategic Plan an introduction to committees, the roles of leadership on committees and member benefits.

*Key Note/Motivational Speaker

September 2022, date TBD

*Optional Bus to C.A.R. Expo in Long Beach

Wednesday, October 12, 2022 8:30am—5:00pm, Depart from SRAR parking lot

I, _____ (initial here), understand the purpose of the SRAR Leadership Institute program; and, if I am selected, will devote the time and resources necessary to complete all 5 required courses of the program. I understand the fee for the program is \$100 and, upon successful completion and all required courses of the program, SRAR will refund \$50 after the final course. I understand that **if I do not successfully complete all 5 required classes, I will forfeit the \$50 I would have otherwise been refunded.** I further understand that once I have been accepted into the program and have paid the \$100 fee, NO REFUNDS will be given other than the one described above under the conditions described above. I understand the above commitments and agree to be bound by them in signing this application.

Applicant's Printed Name: _____

Applicant's Signature: _____ Date: _____

Please send completed applications no later than Monday, May 9, 2022, to: leadership2022@srar.com to ensure you are considered for the Institute. **Payment arrangements and further instructions will be provided upon acceptance into the program.*

Questions? Email Kathryn Voght at: leadership2022@srar.com