

RESIDENTIAL
PROPERTIES LISTED

357

JANUARY 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

308

RESIDENTIAL PROP.
ESCROW CLOSED

214

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
ACTIVE INVENTORY											
NEW LISTINGS	16	5	76	24	26	52	6	89	294	63	357
TOTAL ACTIVE LISTINGS	33	18	78	22	23	44	6	84	308	117	425
AVERAGE DAYS ON MARKET	128	132	51	74	69	65	74	52	70	84	74
AVERAGE LIST PRICE IN THOUSANDS	659.3	1,516.5	593.2	736.7	698.8	674.0	822.3	745.6	730.0	583.4	689.6
MEDIAN LIST PRICE IN THOUSANDS	647.5	825.0	560.0	674.5	429.9	599.9	785.0	665.0	615.0	425.0	579.0
BOMS	1	2	8	7	2	5	0	14	39	14	53
AVERAGE BOM PRICE IN THOUSANDS	500.0	731.0	396.2	626.3	540.0	561.0	0.0	501.4	523.6	357.0	479.6
BOM TO SALE RATIO	11.1	100.0	18.2	63.6	12.5	13.5	0.0	29.2	22.7	33.3	24.8
EXPIRATIONS	1	0	4	2	1	6	0	1	15	9	24
PENDING SALES											
NEW ESCROWS OPENED	13	3	62	21	30	50	9	72	260	48	308
TOTAL YTD ESCROWS OPENED	13	3	62	21	30	50	9	72	260	48	308
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	100	225	57	44	34	30	45	39	47	50	47
NEW OPEN ESCROWS AVERAGE LIST PRICE	610.7	640.8	557.3	523.8	472.1	532.7	787.8	610.6	566.4	463.5	550.4
CLOSED SALES											
NEW ESCROWS CLOSED	9	2	44	11	16	37	5	48	172	42	214
TOTAL YTD ESCROWS CLOSED	9	2	44	11	16	37	5	48	172	42	214
VOLUME OF NEW SALE DOLLARS IN MILLIONS	5.224	1.0886	22.777	7.210	8.904	22.718	3.648	31.293	102.860	19.43224	122.293
VOLUME OF TOTAL YTD SALES IN MILLIONS	5.224	1.0886	22.777	7.210	8.904	22.718	3.648	31.293	102.860	19.432	122.293
AVERAGE SALE PRICE IN THOUSANDS	580.4	543.8	517.6	655.4	556.5	614.0	729.6	651.9	598.0	462.7	571.5
MEDIAN SALE PRICE IN THOUSANDS	565.0	532.5	458.0	605.0	419.0	625.0	799.0	550.0	559.9	400.0	545.0
COOP SALES	7	2	38	11	13	31	4	35	141	39	180
PERCENT OF COOP SALES	77.8	100.0	86.4	100.0	81.3	83.8	80.0	72.9	82.0	92.9	84.1
AVERAGE DAYS ON MARKET	98	62	80	53	42	50	27	51	71	55	55
SALES AT LIST PRICE	6	0	28	4	6	16	3	27	90	23	113
PERCENT OF SALES AT LIST PRICE	66.7	0	63.6	36.4	37.5	43.2	60	56.3	52.3	54.8	52.8
SALES TO LISTING INVENTORY RATIO	27.3	11.1	56.4	50.0	69.6	84.1	83.3	57.1	55.8	35.9	50.4
FINAL SALE TO NEW LISTING RATIO	56.3	40.0	57.9	45.8	61.5	71.2	83.3	53.9	58.5	66.7	59.9
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	1	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	1	1	1	2
STANDARD	9	2	43	11	14	36	5	45	165	40	205
OTHER	0	0	1	0	2	0	0	2	5	0	6

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	0	0	0	-0
140,000 TO 159,999	0	3	0	0	-0
160,000 TO 179,999	35	2	2	1	2900
180,000 TO 199,999	125	6	1	0	-0
200,000 TO 249,999	102	11	9	5	20800
250,000 TO 299,999	29	29	12	2	2942
300,000 TO 349,999	63	26	17	12	10075
350,000 TO 399,999	52	27	11	5	6128
400,000 TO 449,999	30	25	17	14	21524
450,000 TO 499,999	53	24	17	7	23966
500,000 TO 549,999	31	31	25	10	3510
550,000 TO 599,999	40	50	26	11	12223
600,000 TO 699,999	56	51	38	21	24651
700,000 TO 799,999	68	38	14	11	38446
800,000 TO 899,999	57	28	9	6	25000
900,000 TO 999,999	97	14	6	6	72317
1,000,000 TO 1,999,999	99	56	8	7	165571
MORE THAN 2,000,000	202	4	2	2	373250
TOTALS	55	425	214	120	29234

LISTINGS
3572020 RMLS TOTAL - \$ VOLUME
\$122,293,000SALES
214

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JANUARY 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	16	5	62	23	8	37	5	62	218	55	273
TOTAL ACTIVE LISTINGS	33	18	55	21	10	35	5	58	235	101	336
AVERAGE DAYS ON MARKET	128	132	43	72	80	60	50	54	71	82	75
AVERAGE LIST PRICE IN THOUSANDS	659.3	1,516.5	670.7	748.9	1,139.3	735.8	907.0	831.4	815.2	581.7	745.0
MEDIAN LIST PRICE IN THOUSANDS	647.5	825.0	589.9	679.0	1,089.0	669.9	825.0	735.0	679.7	415.0	625.0
BOMS	1	2	3	7	1	4	0	4	22	13	35
AVERAGE BOM PRICE IN THOUSANDS	500.0	731.0	559.7	626.3	830.0	586.2	0.0	619.9	621.8	361.0	524.9
BOM TO SALE RATIO	11.1	100.0	12.5	63.6	14.3	12.5	0.0	13.8	18.6	37.1	22.9
EXPIRATIONS	1	0	4	2	1	5	0	1	14	9	23
PENDING SALES											
NEW ESCROWS OPENED	13	3	42	20	10	28	6	48	170	44	214
TOTAL YTD ESCROWS OPENED	13	3	42	20	10	28	6	48	170	44	214
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	100	225	59	46	61	36	48	42	54	50	53
NEW OPEN ESCROWS AVERAGE LIST PRICE	610.7	640.8	665.8	529.6	687.9	620.9	983.5	678.1	653.7	456.6	613.2
CLOSED SALES											
NEW ESCROWS CLOSED	9	2	24	11	7	32	4	29	118	35	153
TOTAL YTD ESCROWS CLOSED	9	2	24	11	7	32	4	29	118	35	153
VOLUME OF NEW SALE DOLLARS IN MILLIONS	5.224	1.0886	15.361	7.210	6.004	20.765	3.163	22.596	81.410	15.87124	97.281
VOLUME OF TOTAL YTD SALES IN MILLIONS	5.224	1.0886	15.361	7.210	6.004	20.765	3.163	22.596	81.410	15.87124	97.281
AVERAGE SALE PRICE IN THOUSANDS	580.4	543.8	640.0	655.4	857.7	648.9	790.7	779.2	689.9	453.5	635.8
MEDIAN SALE PRICE IN THOUSANDS	565.0	532.5	566.0	605.0	810.0	637.5	799.0	605.0	616.0	370.0	583.0
COOP SALES	7	2	20	11	6	26	4	22	98	32	130
PERCENT OF COOP SALES	77.8	100.0	83.3	100.0	85.7	81.3	100.0	75.9	83.1	91.4	85.0
AVERAGE DAYS ON MARKET	98	75	80	84	46	56	32	59	68	61	
SALES AT LIST PRICE	6	0	14	4	2	12	3	15	56	20	76
PERCENT OF SALES AT LIST PRICE	66.7	0	58.3	36.4	28.6	37.5	75	51.7	47.5	57.1	49.7
SALES TO LISTING INVENTORY RATIO	27.3	11.1	43.6	52.4	70.0	91.4	80.0	50.0	50.2	34.7	45.5
FINAL SALE TO NEW LISTING RATIO	56.3	40.0	38.7	47.8	87.5	86.5	80.0	46.8	54.1	63.6	56.0
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	1	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	1	1	1	2
STANDARD	9	2	23	11	6	31	4	27	113	33	146
OTHER	0	0	1	0	1	0	0	1	3	0	4

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JANUARY 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	0	0	14	1	18	15	1	27	76	8	84
TOTAL ACTIVE LISTINGS	0	0	23	1	13	9	1	26	73	16	89
AVERAGE DAYS ON MARKET	0	0	72	113	61	83	196	47	65	98	71
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	407.9	479.0	360.0	433.6	399.0	554.2	455.5	594.5	480.5
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	349.5	479.0	330.0	400.0	399.0	469.0	380.0	535.0	415.0
BOMS	0	0	5	0	1	1	0	10	17	1	18
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	298.2	0.0	249.9	459.9	0.0	454.0	396.5	305.0	391.4
BOM TO SALE RATIO	0.0	0.0	25.0	0.0	11.1	20.0	0.0	52.6	31.5	14.3	29.5
EXPIRATIONS	0	0	0	0	0	1	0	0	1	0	1
PENDING SALES											
NEW ESCROWS OPENED	0	0	20	1	20	22	3	24	90	4	94
TOTAL YTD ESCROWS OPENED	0	0	20	1	20	22	3	24	90	4	94
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	53	14	21	23	39	34	32	47	33
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	0.0	329.5	409.5	364.2	420.3	396.5	475.7	401.5	540.0	407.4
CLOSED SALES											
NEW ESCROWS CLOSED	0	0	20	0	9	5	1	19	54	7	61
TOTAL YTD ESCROWS CLOSED	0	0	20	0	9	5	1	19	54	7	61
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.0006	7.416	0.000	2.900	1.953	0.485	8.697	21.451	3.56124	25.012
VOLUME OF TOTAL YTD SALES IN MILLIONS	0.000	0.0006	7.416	0.000	2.900	1.953	0.485	8.697	21.451	3.561	25.012
AVERAGE SALE PRICE IN THOUSANDS	0.0	0.0	370.8	0.0	322.2	390.6	485.0	457.7	397.2	508.7	410.0
MEDIAN SALE PRICE IN THOUSANDS	0.0	0.0	370.0	0.0	325.0	415.0	485.0	470.0	389.0	529.0	406.0
COOP SALES	0	0	18	0	7	5	0	13	43	7	50
PERCENT OF COOP SALES	0.0	0.0	90.0	0.0	77.8	100.0	0.0	68.4	79.6	100.0	82.0
AVERAGE DAYS ON MARKET	0	46	0	29	17	25	20	31	88	38	
SALES AT LIST PRICE	0	0	14	0	4	4	0	12	34	3	37
PERCENT OF SALES AT LIST PRICE	0	0	70	0	44.4	80	0	63.2	63	42.9	60.7
SALES TO LISTING INVENTORY RATIO	0.0	0.0	87.0	0.0	69.2	55.6	100.0	73.1	74.0	43.8	68.5
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	142.9	0.0	50.0	33.3	100.0	70.4	71.1	87.5	72.6
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	0	0	20	0	8	5	1	18	52	7	59
OTHER	0	0	0	0	1	0	0	1	2	0	2