

RESIDENTIAL
PROPERTIES LISTED

388

FEBRUARY 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

393

RESIDENTIAL PROP.
ESCROW CLOSED

267

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	9	4	75	30	26	56	18	102	320	68	388
TOTAL ACTIVE LISTINGS	31	14	69	27	29	53	12	73	308	96	404
AVERAGE DAYS ON MARKET	151	132	55	71	56	49	45	43	66	82	69
AVERAGE LIST PRICE IN THOUSANDS	621.2	1,691.2	620.4	715.1	728.1	677.0	691.4	761.0	733.4	575.5	695.9
MEDIAN LIST PRICE IN THOUSANDS	549.0	729.0	579.0	654.9	615.0	615.0	700.0	660.0	615.0	430.0	579.9
BOMS	5	1	14	3	2	7	0	11	43	17	60
AVERAGE BOM PRICE IN THOUSANDS	626.6	890.0	594.0	414.3	367.5	613.3	0.0	714.7	615.6	390.4	551.8
BOM TO SALE RATIO	50.0	100.0	27.5	17.6	5.9	16.7	0.0	18.0	19.3	38.6	22.5
EXPIRATIONS	1	1	3	3	2	4	0	6	20	9	29

PENDING SALES

NEW ESCROWS OPENED	14	10	85	22	20	47	11	111	320	73	393
TOTAL YTD ESCROWS OPENED	23	13	141	43	49	96	20	183	568	118	686
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	58	143	26	22	22	27	8	27	30	46	33
NEW OPEN ESCROWS AVERAGE LIST PRICE	651.5	754.8	532.8	641.3	501.3	589.7	770.0	632.5	601.5	469.9	577.1

CLOSED SALES

NEW ESCROWS CLOSED	10	1	51	17	34	42	7	61	223	44	267
TOTAL YTD ESCROWS CLOSED	19	3	95	28	51	79	12	109	396	86	482
VOLUME OF NEW SALE DOLLARS IN MILLIONS	6.312	0.6996	26.470	9.638	16.870	22.182	5.721	36.730	124.622	21.31424	145.935
VOLUME OF TOTAL YTD SALES IN MILLIONS	11.536	1.7876	49.247	16.848	26.288	44.899	9.369	68.023	227.997	40.746	268.743
AVERAGE SALE PRICE IN THOUSANDS	631.2	699.0	519.0	566.9	496.2	528.1	817.3	602.1	558.8	484.4	546.6
MEDIAN SALE PRICE IN THOUSANDS	579.5	699.0	535.0	574.0	425.0	505.0	829.0	595.0	559.0	391.0	545.0
COOP SALES	9	1	42	16	29	37	4	56	194	39	233
PERCENT OF COOP SALES	90.0	100.0	82.4	94.1	85.3	88.1	57.1	91.8	87.0	88.6	87.3
AVERAGE DAYS ON MARKET	130	37	26	42	38	20	34	41	53	43	43
SALES AT LIST PRICE	2	0	31	10	20	33	5	37	138	20	158
PERCENT OF SALES AT LIST PRICE	20	0	60.8	58.8	58.8	78.6	71.4	60.7	61.9	45.5	59.2
SALES TO LISTING INVENTORY RATIO	32.3	7.1	73.9	63.0	117.2	79.2	58.3	83.6	72.4	45.8	66.1
FINAL SALE TO NEW LISTING RATIO	111.1	25.0	68.0	56.7	130.8	75.0	38.9	59.8	69.7	64.7	68.8

CLOSED SALES

FORCLOSURE/REO	0	0	1	0	0	0	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	1	0	0	0	0	1	2	0	2
STANDARD	10	1	47	17	33	42	6	54	210	42	252
OTHER	0	0	2	0	1	0	1	6	10	0	12

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	0	0	0	-0
140,000 TO 159,999	37	1	1	0	-0
160,000 TO 179,999	81	2	2	1	2495
180,000 TO 199,999	0	3	0	0	-0
200,000 TO 249,999	106	11	1	1	9000
250,000 TO 299,999	39	21	22	8	5235
300,000 TO 349,999	52	24	16	10	4221
350,000 TO 399,999	34	21	22	14	4505
400,000 TO 449,999	40	29	26	10	10278
450,000 TO 499,999	39	29	18	6	13012
500,000 TO 549,999	35	26	27	14	13283
550,000 TO 599,999	32	50	42	17	1020
600,000 TO 699,999	58	57	40	24	6947
700,000 TO 799,999	31	41	28	17	20804
800,000 TO 899,999	89	24	12	9	33940
900,000 TO 999,999	27	12	2	2	14500
1,000,000 TO 1,999,999	55	48	8	3	25586
MORE THAN 2,000,000	0	5	0	0	-0
TOTALS	43	404	267	136	9971

LISTINGS

753

2020 RMLS TOTAL - \$ VOLUME

\$268,743,000

SALES

482

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.