

RESIDENTIAL
PROPERTIES LISTED

1,231

FEBRUARY 2020 SFV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

1,147

RESIDENTIAL PROP.
ESCROW CLOSED

775

	EN	ES	CS	WN	WS	SFV TOT	EXT	TOTAL
ACTIVE INVENTORY								
NEW LISTINGS	96	144	118	137	185	680	551	1,231
TOTAL ACTIVE LISTINGS	84	169	154	128	251	786	872	1,658
AVERAGE DAYS ON MARKET	85	54	60	70	69	66	86	76
AVERAGE LIST PRICE IN THOUSANDS	664.3	1,413.9	1,471.9	926.7	2,028.7	1,462.2	841.5	1,135.7
MEDIAN LIST PRICE IN THOUSANDS	565.0	1,100.0	800.0	760.0	1,200.0	850.0	440.0	649.0
BOMS	18	25	22	21	34	120	90	210
AVERAGE BOM PRICE IN THOUSANDS	527.7	1,168.2	1,205.0	687.7	976.1	940.4	559.4	777.1
BOM TO SALE RATIO	24.3	22.7	42.3	24.4	28.3	27.1	27.0	27.1
EXPIRATIONS	9	11	15	10	17	62	60	122
PENDING SALES								
NEW ESCROWS OPENED	98	122	95	138	151	604	543	1,147
TOTAL YTD ESCROWS OPENED	187	238	160	238	281	1,104	984	2,088
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	34	34	43	27	36	34	48	41
NEW OPEN ESCROWS AVERAGE LIST PRICE	548.0	1,019.7	1,028.3	691.1	872.8	832.7	569.3	708.0
CLOSED SALES								
NEW ESCROWS CLOSED	74	110	52	86	120	442	333	775
TOTAL YTD ESCROWS CLOSED	145	205	124	189	238	901	737	1,638
VOLUME OF NEW SALE DOLLARS IN MILLIONS	39.803	111.5376	45.390	62.236	108.474	367.439	167.92024	535.359
VOLUME OF TOTAL YTD SALES IN MILLIONS	75.640	198.3276	114.865	136.729	205.132	730.694	394.920	1,125.614
AVERAGE SALE PRICE IN THOUSANDS	537.9	1,014.0	872.9	723.7	903.9	831.3	504.3	690.8
MEDIAN SALE PRICE IN THOUSANDS	540.0	770.0	570.0	642.0	730.0	650.0	390.0	560.0
COOP SALES	63	93	36	67	103	362	279	641
PERCENT OF COOP SALES	85.1	84.5	69.2	77.9	85.8	81.9	83.8	82.7
AVERAGE DAYS ON MARKET	39	34	38	42	45	40	59	48
SALES AT LIST PRICE	50	65	31	53	61	260	181	441
PERCENT OF SALES AT LIST PRICE	67.6	59.1	59.6	61.6	50.8	58.8	54.4	56.9
SALES TO LISTING INVENTORY RATIO	88.1	65.1	33.8	67.2	47.8	56.2	38.2	46.7
FINAL SALE TO NEW LISTING RATIO	77.1	76.4	44.1	62.8	64.9	65.0	60.4	63.0
CLOSED SALES								
FORCLOSURE/REO	2	1	0	0	0	3	6	9
SELLER CONCESSIONS	0	0	0	0	0	0	0	0
SHORT SALE	1	0	0	1	3	5	4	9
STANDARD	64	106	49	82	113	414	308	722
OTHER	7	3	3	3	4	20	15	35

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	18	8	2	1	302250	45.8
100,000 TO 109,999	206	0	1	0	-11000	-11.6
110,000 TO 119,999	103	2	1	0	-0	-0
120,000 TO 139,999	37	6	3	1	-500	-0.5
140,000 TO 159,999	70	12	6	2	7560	3.7
160,000 TO 179,999	63	17	3	3	18933	9.9
180,000 TO 199,999	45	29	8	7	38463	14.1
200,000 TO 249,999	52	72	31	16	13088	4.
250,000 TO 299,999	50	108	45	25	6496	2.
300,000 TO 349,999	66	108	59	30	5535	1.4
350,000 TO 399,999	58	101	64	35	8735	1.9
400,000 TO 449,999	51	97	52	28	6767	1.3
450,000 TO 499,999	47	79	40	19	4777	0.4
500,000 TO 549,999	44	57	56	20	-607	-0.5
550,000 TO 599,999	47	76	64	25	740	-0.5
600,000 TO 699,999	38	135	101	44	6061	0.7
700,000 TO 799,999	32	113	65	27	-2618	-0.5
800,000 TO 899,999	35	71	31	13	10586	0.9
900,000 TO 999,999	54	71	33	17	77813	2.1
1,000,000 TO 1,999,999	46	305	82	51	49993	3.
MORE THAN 2,000,000	64	191	28	18	62488	0.8
TOTALS	48	1658	775	382	16352	1.4

LISTINGS
2,4352020 RMLS TOTAL - \$ VOLUME
\$1,125,614,000SALES
1,638

EN: Arleta, Kagel Canyon, Pacoima, Panorama City, San Fernando, Sun Valley, Sylmar ES: Cahuenga Pass, Lake Hollywood, North Hollywood, Sherman Oaks, Studio City, Toluca Lake, Valley Glen, Valley Village, Van Nuys
CS: Encino, Lake Balboa, Reseda, Tarzana, Van Nuys WN: Chatsworth, Granada Hills, Mission Hills, North Hills, Northridge WS: Bell Canyon, Calabasas, Canoga Park, Hidden Hills, Monte Nido, West Hills, Winnetka, Woodland Hills

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.