

RESIDENTIAL
PROPERTIES LISTED

354

MARCH 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

294

RESIDENTIAL PROP.
ESCROW CLOSED

320

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	17	4	54	21	40	62	18	79	295	59	354
TOTAL ACTIVE LISTINGS	32	16	83	20	39	61	21	86	358	91	449
AVERAGE DAYS ON MARKET	128	135	58	86	46	49	45	39	61	76	64
AVERAGE LIST PRICE IN THOUSANDS	606.3	1,589.1	656.4	741.6	734.9	686.7	730.0	733.3	734.9	645.7	716.8
MEDIAN LIST PRICE IN THOUSANDS	549.0	840.0	579.0	654.9	597.9	609.0	765.0	665.0	615.0	495.0	599.0
BOMS	7	2	23	1	7	15	3	24	82	24	106
AVERAGE BOM PRICE IN THOUSANDS	704.5	592.5	563.8	525.0	610.7	631.8	668.3	613.2	610.8	526.3	591.6
BOM TO SALE RATIO	63.6	20.0	34.8	5.3	50.0	32.6	30.0	27.3	31.1	42.9	33.1
EXPIRATIONS	3	0	2	2	0	2	1	3	13	10	23

PENDING SALES

NEW ESCROWS OPENED	15	3	45	27	30	50	6	59	235	59	294
TOTAL YTD ESCROWS OPENED	33	15	173	70	77	141	26	231	766	170	936
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	81	62	31	21	31	12	10	23	27	37	29
NEW OPEN ESCROWS AVERAGE LIST PRICE	606.3	695.0	521.6	587.9	512.1	596.8	643.8	638.9	584.2	452.7	557.8

CLOSED SALES

NEW ESCROWS CLOSED	11	10	66	19	14	46	10	88	264	56	320
TOTAL YTD ESCROWS CLOSED	30	13	161	47	65	125	22	197	660	142	802
VOLUME OF NEW SALE DOLLARS IN MILLIONS	6.897	7.6496	34.895	11.158	6.466	26.019	6.757	56.311	156.151	27.89524	184.046
VOLUME OF TOTAL YTD SALES IN MILLIONS	18.433	9.4356	84.142	28.006	32.754	70.918	16.125	124.334	384.147	68.641	452.788
AVERAGE SALE PRICE IN THOUSANDS	627.0	764.9	528.7	587.3	461.8	565.6	675.7	639.9	591.5	498.1	575.1
MEDIAN SALE PRICE IN THOUSANDS	639.9	742.0	527.0	550.0	373.0	570.0	465.0	605.0	570.0	405.0	560.0
COOP SALES	10	8	60	16	13	37	10	78	232	51	283
PERCENT OF COOP SALES	90.9	80.0	90.9	84.2	92.9	80.4	100.0	88.6	87.9	91.1	88.4
AVERAGE DAYS ON MARKET	42	26	41	20	23	13	28	32	40	34	34
SALES AT LIST PRICE	6	3	49	14	11	35	6	58	182	35	217
PERCENT OF SALES AT LIST PRICE	54.5	30	74.2	73.7	78.6	76.1	60	65.9	68.9	62.5	67.8
SALES TO LISTING INVENTORY RATIO	34.4	62.5	79.5	95.0	35.9	75.4	47.6	102.3	73.7	61.5	71.3
FINAL SALE TO NEW LISTING RATIO	64.7	250.0	122.2	90.5	35.0	74.2	55.6	111.4	89.5	94.9	90.4

CLOSED SALES

FORCLOSURE/REO	0	1	0	0	0	1	0	1	3	0	3
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	3	0	1	0	0	2	6	0	6
STANDARD	11	9	59	18	13	44	10	82	246	53	299
OTHER	0	0	4	1	0	1	0	2	8	0	11

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	60	0	2	2	393495
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	0	0	0	-0
140,000 TO 159,999	15	1	1	0	-2600
160,000 TO 179,999	0	2	0	0	-0
180,000 TO 199,999	0	2	0	0	-0
200,000 TO 249,999	84	11	6	3	12970
250,000 TO 299,999	26	18	16	8	4307
300,000 TO 349,999	27	26	18	7	-369
350,000 TO 399,999	32	19	31	10	1815
400,000 TO 449,999	30	27	26	9	1077
450,000 TO 499,999	24	34	22	6	894
500,000 TO 549,999	29	37	26	6	-4875
550,000 TO 599,999	21	57	42	8	-1383
600,000 TO 699,999	33	52	56	26	8882
700,000 TO 799,999	30	50	35	15	9882
800,000 TO 899,999	33	33	16	8	14638
900,000 TO 999,999	180	21	5	3	91000
1,000,000 TO 1,999,999	53	54	18	11	46126
MORE THAN 2,000,000	0	5	0	0	-0
TOTALS	34	449	320	122	10740

LISTINGS
1,1192020 RMLS TOTAL - \$ VOLUME
\$452,788,000SALES
802

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR MARCH 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	17	4	38	20	19	49	11	56	214	50	264
TOTAL ACTIVE LISTINGS	32	16	64	19	21	52	12	55	271	74	345
AVERAGE DAYS ON MARKET	128	135	51	90	61	51	40	41	66	77	68
AVERAGE LIST PRICE IN THOUSANDS	606.3	1,589.1	711.2	768.5	1,052.0	717.0	933.6	815.5	813.2	639.3	775.9
MEDIAN LIST PRICE IN THOUSANDS	549.0	840.0	639.9	689.9	900.0	629.0	830.0	740.0	689.0	450.0	660.0
BOMS	7	2	15	1	3	15	1	15	59	18	77
AVERAGE BOM PRICE IN THOUSANDS	704.5	592.5	668.3	525.0	964.7	631.8	999.9	701.2	687.4	544.2	653.9
BOM TO SALE RATIO	63.6	20.0	34.9	5.3	60.0	45.5	20.0	25.9	32.1	35.3	32.8
EXPIRATIONS	2	0	1	2	0	2	1	3	11	9	20
PENDING SALES											
NEW ESCROWS OPENED	15	3	29	23	14	36	3	42	165	51	216
TOTAL YTD ESCROWS OPENED	33	15	114	64	32	94	16	154	522	152	674
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	81	62	29	20	18	14	12	18	26	34	28
NEW OPEN ESCROWS AVERAGE LIST PRICE	606.3	695.0	625.3	621.5	656.2	655.1	854.7	710.7	659.3	437.2	606.9
CLOSED SALES											
NEW ESCROWS CLOSED	11	10	43	19	5	33	5	58	184	51	235
TOTAL YTD ESCROWS CLOSED	30	13	103	46	26	88	13	128	447	125	572
VOLUME OF NEW SALE DOLLARS IN MILLIONS	6.897	7.6496	26.441	11.158	3.425	20.663	4.687	42.147	123.066	25.66124	148.727
VOLUME OF TOTAL YTD SALES IN MILLIONS	18.433	9.4356	63.292	27.616	18.581	55.637	12.001	92.165	297.160	60.311	357.471
AVERAGE SALE PRICE IN THOUSANDS	627.0	764.9	614.9	587.3	685.0	626.1	937.3	726.7	668.8	503.2	632.9
MEDIAN SALE PRICE IN THOUSANDS	639.9	742.0	580.0	550.0	730.0	610.0	865.0	675.0	630.0	405.0	607.7
COOP SALES	10	8	39	16	5	27	5	51	161	46	207
PERCENT OF COOP SALES	90.9	80.0	90.7	84.2	100.0	81.8	100.0	87.9	87.5	90.2	88.1
AVERAGE DAYS ON MARKET	42	29	41	11	25	9	31	37	43	38	38
SALES AT LIST PRICE	6	3	31	14	3	25	2	36	120	33	153
PERCENT OF SALES AT LIST PRICE	54.5	30	72.1	73.7	60	75.8	40	62.1	65.2	64.7	65.1
SALES TO LISTING INVENTORY RATIO	34.4	62.5	67.2	100.0	23.8	63.5	41.7	105.5	67.9	68.9	68.1
FINAL SALE TO NEW LISTING RATIO	64.7	250.0	113.2	95.0	26.3	67.3	45.5	103.6	86.0	102.0	89.0
CLOSED SALES											
FORCLOSURE/REO	0	1	0	0	0	0	0	1	2	0	2
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	2	0	0	0	0	2	4	0	4
STANDARD	11	9	38	18	5	32	5	52	170	49	219
OTHER	0	0	3	1	0	1	0	2	7	0	9

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR MARCH 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	0	0	16	1	21	13	7	23	81	9	90
TOTAL ACTIVE LISTINGS	0	0	19	1	18	9	9	31	87	17	104
AVERAGE DAYS ON MARKET	0	0	84	15	30	41	52	36	47	73	51
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	472.0	230.0	365.0	511.2	458.4	587.4	490.9	673.4	520.7
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	358.0	230.0	338.8	480.0	439.0	495.5	439.0	575.0	459.0
BOMS	0	0	8	0	4	0	2	9	23	6	29
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	367.9	0.0	345.3	0.0	502.5	466.6	414.3	472.7	426.3
BOM TO SALE RATIO	0.0	0.0	34.8	0.0	44.4	0.0	40.0	30.0	28.8	120.0	34.1
EXPIRATIONS	1	0	1	0	0	0	0	0	2	1	3
PENDING SALES											
NEW ESCROWS OPENED	0	0	16	4	16	14	3	17	70	8	78
TOTAL YTD ESCROWS OPENED	0	0	59	6	45	47	10	77	244	18	262
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	34	24	42	7	9	36	29	55	32
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	0.0	333.6	394.4	386.0	447.0	433.0	461.5	407.0	552.0	421.9
CLOSED SALES											
NEW ESCROWS CLOSED	0	0	23	0	9	13	5	30	80	5	85
TOTAL YTD ESCROWS CLOSED	0	0	58	1	39	37	9	69	213	17	230
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.0006	8.455	0.000	3.041	5.356	2.070	14.163	33.085	2.23424	35.319
VOLUME OF TOTAL YTD SALES IN MILLIONS	0.000	0.0006	20.850	0.390	14.173	15.281	4.124	32.169	86.988	8.330	95.318
AVERAGE SALE PRICE IN THOUSANDS	0.0	0.0	367.6	0.0	337.8	412.0	414.0	472.1	413.6	446.8	415.5
MEDIAN SALE PRICE IN THOUSANDS	0.0	0.0	354.9	0.0	365.0	410.0	390.0	448.0	390.0	420.1	395.0
COOP SALES	0	0	21	0	8	10	5	27	71	5	76
PERCENT OF COOP SALES	0.0	0.0	91.3	0.0	88.9	76.9	100.0	90.0	88.8	100.0	89.4
AVERAGE DAYS ON MARKET	0	22	0	25	19	18	24	22	7	22	22
SALES AT LIST PRICE	0	0	18	0	8	10	4	22	62	2	64
PERCENT OF SALES AT LIST PRICE	0	0	78.3	0	88.9	76.9	80	73.3	77.5	40	75.3
SALES TO LISTING INVENTORY RATIO	0.0	0.0	121.1	0.0	50.0	144.4	55.6	96.8	92.0	29.4	81.7
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	143.8	0.0	42.9	100.0	71.4	130.4	98.8	55.6	94.4
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	1	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	1	0	1	0	0	0	2	0	2
STANDARD	0	0	21	0	8	12	5	30	76	4	80
OTHER	0	0	1	0	0	0	0	0	1	0	2