

RESIDENTIAL
PROPERTIES LISTED

282

APRIL 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

224

RESIDENTIAL PROP.
ESCROW CLOSED

274

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	11	2	52	16	23	40	8	79	231	51	282
TOTAL ACTIVE LISTINGS	31	15	96	28	44	59	24	113	410	115	525
AVERAGE DAYS ON MARKET	138	154	65	98	59	43	58	48	67	87	72
AVERAGE LIST PRICE IN THOUSANDS	620.4	1,643.4	701.8	755.9	736.0	683.5	742.3	739.4	747.6	615.1	718.5
MEDIAN LIST PRICE IN THOUSANDS	580.0	799.9	569.9	635.0	629.9	674.9	765.0	660.0	639.0	475.0	610.0
BOMS	2	0	20	3	7	9	1	15	57	20	77
AVERAGE BOM PRICE IN THOUSANDS	627.0	0.0	398.5	414.6	508.5	562.1	899.9	599.4	508.4	444.4	491.7
BOM TO SALE RATIO	22.2	0.0	47.6	11.1	23.3	22.5	16.7	21.7	25.0	43.5	28.1
EXPIRATIONS	3	0	1	1	1	2	1	5	14	1	15

PENDING SALES

NEW ESCROWS OPENED	12	2	45	9	17	38	6	61	190	34	224
TOTAL YTD ESCROWS OPENED	44	17	207	77	93	177	31	287	933	191	1,124
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	36	129	34	34	27	36	38	29	34	31	33
NEW OPEN ESCROWS AVERAGE LIST PRICE	630.6	707.0	560.6	586.0	434.4	604.3	739.0	579.7	577.0	472.9	561.2

CLOSED SALES

NEW ESCROWS CLOSED	9	5	42	27	30	40	6	69	228	46	274
TOTAL YTD ESCROWS CLOSED	39	18	203	74	93	164	28	264	883	187	1,070
VOLUME OF NEW SALE DOLLARS IN MILLIONS	4.966	3.3646	25.912	15.254	14.490	24.906	4.346	43.722	136.959	20.83524	157.795
VOLUME OF TOTAL YTD SALES IN MILLIONS	23.398	12.7996	110.475	43.625	46.537	95.208	20.467	166.821	519.331	88.376	607.707
AVERAGE SALE PRICE IN THOUSANDS	551.7	672.7	616.9	565.0	483.0	622.6	724.4	633.7	600.7	452.9	575.9
MEDIAN SALE PRICE IN THOUSANDS	520.0	694.0	550.0	590.0	415.0	606.0	700.0	608.4	585.0	399.0	560.0
COOP SALES	8	5	36	22	30	36	6	65	208	45	253
PERCENT OF COOP SALES	88.9	100.0	85.7	81.5	100.0	90.0	100.0	94.2	91.2	97.8	92.3
AVERAGE DAYS ON MARKET	117	37	23	33	19	10	20	30	33	31	31
SALES AT LIST PRICE	4	0	34	18	18	33	6	47	160	37	197
PERCENT OF SALES AT LIST PRICE	44.4	0	81	66.7	60	82.5	100	68.1	70.2	80.4	71.9
SALES TO LISTING INVENTORY RATIO	29.0	33.3	43.8	96.4	68.2	67.8	25.0	61.1	55.6	40.0	52.2
FINAL SALE TO NEW LISTING RATIO	81.8	250.0	80.8	168.8	130.4	100.0	75.0	87.3	98.7	90.2	97.2

CLOSED SALES

FORCLOSURE/REO	1	0	0	0	0	0	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	1	0	0	0	0	1	0	1
STANDARD	8	5	41	26	30	39	6	67	222	46	268
OTHER	0	0	1	0	0	1	0	2	4	0	4

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	0	0	0	-0
140,000 TO 159,999	129	1	1	1	14900
160,000 TO 179,999	55	4	1	1	10000
180,000 TO 199,999	56	4	4	1	7975
200,000 TO 249,999	45	11	4	3	13220
250,000 TO 299,999	52	21	10	3	-3358
300,000 TO 349,999	27	35	21	7	9662
350,000 TO 399,999	26	20	27	9	1960
400,000 TO 449,999	24	25	18	8	-447
450,000 TO 499,999	26	35	19	6	3646
500,000 TO 549,999	27	42	25	8	2116
550,000 TO 599,999	32	60	33	9	-2113
600,000 TO 699,999	24	78	48	7	-4410
700,000 TO 799,999	28	61	30	6	-34836
800,000 TO 899,999	28	38	18	7	4136
900,000 TO 999,999	15	22	1	1	15000
1,000,000 TO 1,999,999	28	61	13	7	39909
MORE THAN 2,000,000	505	7	1	1	300000
TOTALS	31	525	274	85	494

LISTINGS

1,415

2020 RMLS TOTAL - \$ VOLUME

\$607,707,000

SALES

1,070

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

