

RESIDENTIAL
PROPERTIES LISTED

433

MAY 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

389

RESIDENTIAL PROP.
ESCROW CLOSED

203

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	18	5	57	22	29	83	17	132	363	70	433
TOTAL ACTIVE LISTINGS	34	12	84	28	52	66	26	124	426	112	538
AVERAGE DAYS ON MARKET	126	175	78	66	63	46	63	44	66	73	68
AVERAGE LIST PRICE IN THOUSANDS	621.3	1,895.6	669.2	792.9	656.6	668.6	760.4	745.5	734.2	630.4	712.6
MEDIAN LIST PRICE IN THOUSANDS	610.0	850.0	569.0	674.9	535.0	649.9	799.0	679.0	637.0	479.0	620.0
BOMS	3	1	19	5	3	21	4	22	78	17	95
AVERAGE BOM PRICE IN THOUSANDS	595.9	690.0	457.3	764.8	743.0	618.5	727.5	629.5	602.2	500.2	583.9
BOM TO SALE RATIO	33.3	50.0	63.3	55.6	13.6	60.0	80.0	40.7	47.0	45.9	46.8
EXPIRATIONS	3	0	1	1	3	3	1	6	18	9	27

PENDING SALES

NEW ESCROWS OPENED	15	8	69	22	17	73	14	109	327	62	389
TOTAL YTD ESCROWS OPENED	56	24	272	100	109	243	45	393	1,242	248	1,490
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	66	68	38	71	32	28	37	27	36	45	37
NEW OPEN ESCROWS AVERAGE LIST PRICE	654.6	777.0	573.0	630.4	579.6	629.8	742.5	668.6	637.7	465.4	610.3

CLOSED SALES

NEW ESCROWS CLOSED	9	2	30	9	22	35	5	54	166	37	203
TOTAL YTD ESCROWS CLOSED	48	20	233	83	113	199	32	318	1,046	223	1,269
VOLUME OF NEW SALE DOLLARS IN MILLIONS	5.701	1.3686	16.863	4.964	10.997	20.967	3.203	32.535	96.597	17.11724	113.713
VOLUME OF TOTAL YTD SALES IN MILLIONS	29,099	14,1676	127,338	48,789	56,509	116,175	23,205	199,346	614,628	104,838	719,465
AVERAGE SALE PRICE IN THOUSANDS	633.4	684.0	562.1	551.5	499.8	599.1	640.6	602.5	581.9	462.6	560.2
MEDIAN SALE PRICE IN THOUSANDS	671.0	440.0	565.0	550.0	400.0	595.0	725.0	545.0	570.0	415.0	550.0
COOP SALES	9	1	28	9	21	30	5	49	152	30	182
PERCENT OF COOP SALES	100.0	50.0	93.3	100.0	95.5	85.7	100.0	90.7	91.6	81.1	89.7
AVERAGE DAYS ON MARKET	36	27	18	23	26	23	22	26	28	27	27
SALES AT LIST PRICE	4	0	21	8	13	24	3	38	111	25	136
PERCENT OF SALES AT LIST PRICE	44.4	0	70	88.9	59.1	68.6	60	70.4	66.9	67.6	67
SALES TO LISTING INVENTORY RATIO	26.5	16.7	35.7	32.1	42.3	53.0	19.2	43.5	39.0	33.0	37.7
FINAL SALE TO NEW LISTING RATIO	50.0	40.0	52.6	40.9	75.9	42.2	29.4	40.9	45.7	52.9	46.9

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	1	1	2	1	3
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	1	1
STANDARD	9	1	30	9	20	33	4	51	157	32	189
OTHER	0	1	0	0	2	1	0	2	6	0	9

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	1	0	0	-0
140,000 TO 159,999	0	2	0	0	-0
160,000 TO 179,999	0	4	0	0	-0
180,000 TO 199,999	0	5	0	0	-0
200,000 TO 249,999	10	10	2	0	-3000
250,000 TO 299,999	28	17	8	3	543
300,000 TO 349,999	18	37	13	2	-2247
350,000 TO 399,999	38	27	22	14	9515
400,000 TO 449,999	37	25	18	6	6592
450,000 TO 499,999	19	38	15	4	-3459
500,000 TO 549,999	25	36	24	4	-1897
550,000 TO 599,999	22	52	25	9	1772
600,000 TO 699,999	25	91	38	14	4714
700,000 TO 799,999	25	60	19	11	6515
800,000 TO 899,999	23	42	12	5	5491
900,000 TO 999,999	83	26	3	3	40997
1,000,000 TO 1,999,999	16	60	3	2	71250
MORE THAN 2,000,000	9	5	1	1	10000
TOTALS	27	538	203	78	4901

LISTINGS

1,859

2020 RMLS TOTAL - \$ VOLUME

\$719,465,000

SALES

1,269

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

