

RESIDENTIAL
PROPERTIES LISTED

388

JUNE 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

483

RESIDENTIAL PROP.
ESCROW CLOSED

325

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	12	5	69	19	33	72	16	86	312	76	388
TOTAL ACTIVE LISTINGS	25	11	66	21	35	48	20	105	331	98	429
AVERAGE DAYS ON MARKET	156	143	76	69	59	38	72	52	69	77	71
AVERAGE LIST PRICE IN THOUSANDS	604.2	810.9	638.6	884.9	754.7	703.5	678.9	753.2	717.8	753.8	726.1
MEDIAN LIST PRICE IN THOUSANDS	610.0	795.0	560.0	739.9	553.0	670.0	700.0	675.0	650.9	589.0	649.0
BOMS	7	1	24	10	11	23	2	22	100	25	125
AVERAGE BOM PRICE IN THOUSANDS	623.8	795.0	668.7	595.2	492.6	562.1	517.5	653.4	609.2	628.7	613.1
BOM TO SALE RATIO	43.8	33.3	40.7	58.8	91.7	40.4	13.3	22.4	36.1	52.1	38.5
EXPIRATIONS	2	1	4	2	0	3	2	5	19	6	25

PENDING SALES

NEW ESCROWS OPENED	20	4	86	28	45	95	17	106	401	82	483
TOTAL YTD ESCROWS OPENED	76	28	351	125	154	328	62	494	1,618	326	1,944
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	45	86	37	28	51	31	30	32	36	37	36
NEW OPEN ESCROWS AVERAGE LIST PRICE	671.8	927.2	622.0	622.1	546.7	639.6	784.1	678.0	644.9	492.9	619.1

CLOSED SALES

NEW ESCROWS CLOSED	16	3	59	17	12	57	15	98	277	48	325
TOTAL YTD ESCROWS CLOSED	64	23	292	100	125	256	47	416	1,323	271	1,594
VOLUME OF NEW SALE DOLLARS IN MILLIONS	9.672	1.8956	34.929	10.197	6.645	36.427	11.102	61.670	172.537	18.88924	191.425
VOLUME OF TOTAL YTD SALES IN MILLIONS	38.771	16.0626	162.261	58.986	63.153	152.596	34.307	261.016	787.152	123.726	910.878
AVERAGE SALE PRICE IN THOUSANDS	604.5	631.6	592.0	599.8	553.7	639.1	740.1	629.3	622.9	393.5	589.0
MEDIAN SALE PRICE IN THOUSANDS	610.0	620.0	535.0	620.0	510.0	635.0	819.0	576.8	590.0	355.0	570.0
COOP SALES	13	2	52	15	11	52	15	81	241	39	280
PERCENT OF COOP SALES	81.3	66.7	88.1	88.2	91.7	91.2	100.0	82.7	87.0	81.3	86.2
AVERAGE DAYS ON MARKET	42	36	39	18	22	41	30	32	44	34	34
SALES AT LIST PRICE	6	1	42	14	8	40	6	59	176	27	203
PERCENT OF SALES AT LIST PRICE	37.5	33.3	71.2	82.4	66.7	70.2	40	60.2	63.5	56.3	62.5
SALES TO LISTING INVENTORY RATIO	64.0	27.3	89.4	81.0	34.3	118.8	75.0	93.3	83.7	49.0	75.8
FINAL SALE TO NEW LISTING RATIO	133.3	60.0	85.5	89.5	36.4	79.2	93.8	114.0	88.8	63.2	83.8

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	1	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	1	0	1
STANDARD	16	3	58	17	11	54	15	94	268	46	314
OTHER	0	0	1	0	1	2	0	3	7	0	9

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	92	0	1	1	419750
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	2	0	0	-0
140,000 TO 159,999	0	1	0	0	-0
160,000 TO 179,999	75	1	1	0	-13500
180,000 TO 199,999	91	4	4	2	25001
200,000 TO 249,999	34	6	5	2	-5302
250,000 TO 299,999	37	9	13	5	-213
300,000 TO 349,999	38	21	14	7	4407
350,000 TO 399,999	22	23	21	9	2264
400,000 TO 449,999	39	21	22	14	15822
450,000 TO 499,999	36	32	28	13	10286
500,000 TO 549,999	35	23	40	16	4125
550,000 TO 599,999	31	48	34	17	7266
600,000 TO 699,999	30	76	61	25	-7639
700,000 TO 799,999	27	47	39	14	3827
800,000 TO 899,999	32	34	23	13	4730
900,000 TO 999,999	45	20	8	4	22986
1,000,000 TO 1,999,999	55	56	10	9	46167
MORE THAN 2,000,000	0	5	1	1	20000
TOTALS	34	429	325	152	6601

LISTINGS
2,2642020 RMLS TOTAL - \$ VOLUME
\$910,878,000SALES
1,594

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JUNE 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	12	5	39	18	14	61	8	52	209	63	272
TOTAL ACTIVE LISTINGS	25	11	44	18	20	41	12	73	244	79	323
AVERAGE DAYS ON MARKET	156	143	84	77	67	37	65	54	74	78	75
AVERAGE LIST PRICE IN THOUSANDS	604.2	810.9	725.6	949.9	1,027.0	745.3	833.8	820.2	795.2	731.0	779.5
MEDIAN LIST PRICE IN THOUSANDS	610.0	795.0	620.0	739.9	659.9	725.0	800.0	699.0	699.0	570.0	679.9
BOMS	7	1	19	9	4	16	0	15	71	22	93
AVERAGE BOM PRICE IN THOUSANDS	623.8	795.0	757.8	623.5	716.0	616.2	0.0	746.2	691.4	603.3	670.5
BOM TO SALE RATIO	43.8	33.3	48.7	56.3	57.1	34.0	0.0	24.2	35.5	52.4	38.4
EXPIRATIONS	2	1	0	2	0	3	1	4	13	5	18

PENDING SALES

NEW ESCROWS OPENED	20	4	60	27	21	77	11	70	290	66	356
TOTAL YTD ESCROWS OPENED	75	27	243	118	71	246	40	322	1,142	283	1,425
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	45	86	43	26	70	32	33	35	39	38	39
NEW OPEN ESCROWS AVERAGE LIST PRICE	671.8	927.2	732.0	632.6	754.9	681.3	935.1	764.8	725.1	494.0	682.3

CLOSED SALES

NEW ESCROWS CLOSED	16	3	39	16	7	47	10	62	200	42	242
TOTAL YTD ESCROWS CLOSED	63	23	194	94	57	192	30	267	920	239	1,159
VOLUME OF NEW SALE DOLLARS IN MILLIONS	9.672	1.8956	27.159	9.967	5.023	31.809	8.881	43.968	138.373	16.53624	154.909
VOLUME OF TOTAL YTD SALES IN MILLIONS	38.006	16.0626	126.517	56.691	39.524	124.931	26.721	191.184	619.635	107.667	727.303
AVERAGE SALE PRICE IN THOUSANDS	604.5	631.6	696.4	622.9	717.6	676.8	888.1	709.2	691.9	393.7	640.1
MEDIAN SALE PRICE IN THOUSANDS	610.0	620.0	600.0	620.0	610.0	655.0	825.0	664.0	650.0	355.0	620.0
COOP SALES	13	2	34	14	6	43	10	51	173	34	207
PERCENT OF COOP SALES	81.3	66.7	87.2	87.5	85.7	91.5	100.0	82.3	86.5	81.0	85.5
AVERAGE DAYS ON MARKET	42	36	38	27	22	42	29	33	44	34	34
SALES AT LIST PRICE	6	1	28	13	5	34	4	34	125	24	149
PERCENT OF SALES AT LIST PRICE	37.5	33.3	71.8	81.3	71.4	72.3	40	54.8	62.5	57.1	61.6
SALES TO LISTING INVENTORY RATIO	64.0	27.3	88.6	88.9	35.0	114.6	83.3	84.9	82.0	53.2	74.9
FINAL SALE TO NEW LISTING RATIO	133.3	60.0	100.0	88.9	50.0	77.0	125.0	119.2	95.7	66.7	89.0

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	1	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	1	0	0	1	0	1
STANDARD	16	3	38	16	7	44	10	60	194	40	234
OTHER	0	0	1	0	0	2	0	1	4	0	6

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JUNE 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	0	0	30	1	19	11	8	34	103	13	116
TOTAL ACTIVE LISTINGS	0	0	22	3	15	7	8	32	87	19	106
AVERAGE DAYS ON MARKET	0	0	61	23	48	43	84	49	54	76	58
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	464.6	495.0	391.6	458.5	446.5	600.5	500.9	848.5	563.2
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	389.0	350.0	339.9	480.0	435.0	555.0	460.0	649.9	470.0
BOMS	0	0	5	1	7	7	2	7	29	3	32
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	330.0	340.0	365.0	438.5	517.5	454.4	407.9	815.0	446.1
BOM TO SALE RATIO	0.0	0.0	25.0	100.0	140.0	70.0	40.0	19.4	37.7	50.0	38.6
EXPIRATIONS	0	0	4	0	0	0	1	1	6	1	7

PENDING SALES

NEW ESCROWS OPENED	0	0	26	1	24	18	6	36	111	16	127
TOTAL YTD ESCROWS OPENED	1	1	108	7	83	82	22	172	476	43	519
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	21	79	34	26	23	26	27	35	28
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	0.0	368.2	338.0	364.6	461.3	507.1	509.4	435.6	488.4	442.2

CLOSED SALES

NEW ESCROWS CLOSED	0	0	20	1	5	10	5	36	77	6	83
TOTAL YTD ESCROWS CLOSED	1	0	98	6	68	64	17	149	403	32	435
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.0006	7.770	0.230	1.622	4.619	2.221	17.702	34.164	2.35324	36.516
VOLUME OF TOTAL YTD SALES IN MILLIONS	0.765	0.0006	35.744	2.295	23.630	27.665	7.587	69.832	167.517	16.059	183.576
AVERAGE SALE PRICE IN THOUSANDS	0.0	0.0	388.5	230.0	324.4	461.9	444.2	491.7	443.7	392.1	440.0
MEDIAN SALE PRICE IN THOUSANDS	0.0	0.0	350.0	230.0	329.0	457.0	399.0	472.5	440.0	310.0	440.0
COOP SALES	0	0	18	1	5	9	5	30	68	5	73
PERCENT OF COOP SALES	0.0	0.0	90.0	100.0	100.0	90.0	100.0	83.3	88.3	83.3	88.0
AVERAGE DAYS ON MARKET	0	36	52	5	21	40	32	31	49	32	32
SALES AT LIST PRICE	0	0	14	1	3	6	2	25	51	3	54
PERCENT OF SALES AT LIST PRICE	0	0	70	100	60	60	40	69.4	66.2	50	65.1
SALES TO LISTING INVENTORY RATIO	0.0	0.0	90.9	33.3	33.3	142.9	62.5	112.5	88.5	31.6	78.3
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	66.7	100.0	26.3	90.9	62.5	105.9	74.8	46.2	71.6

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	0	0	20	1	4	10	5	34	74	6	80
OTHER	0	0	0	0	1	0	0	2	3	0	3