

RESIDENTIAL  
PROPERTIES LISTED

491

## JULY 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED

522

RESIDENTIAL PROP.  
ESCROW CLOSED

436

## ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	19	9	69	26	42	106	22	121	414	77	491
TOTAL ACTIVE LISTINGS	21	10	62	21	28	65	16	91	314	87	401
AVERAGE DAYS ON MARKET	62	134	77	80	68	35	49	46	58	81	63
AVERAGE LIST PRICE IN THOUSANDS	669.8	1,089.5	680.3	812.7	699.0	654.8	753.4	758.0	724.1	783.3	736.9
MEDIAN LIST PRICE IN THOUSANDS	610.0	1,150.0	560.0	649.0	520.0	599.0	839.0	674.8	629.0	600.0	629.0
BOMS	6	1	32	11	13	24	14	40	141	22	163
AVERAGE BOM PRICE IN THOUSANDS	674.5	1,165.0	559.5	652.1	697.1	611.5	774.7	689.1	655.6	506.7	635.5
BOM TO SALE RATIO	30.0	16.7	43.2	36.7	40.6	28.2	107.7	35.4	37.8	34.9	37.4
EXPIRATIONS	3	1	5	0	2	2	1	5	19	5	24

## PENDING SALES

NEW ESCROWS OPENED	21	7	75	28	52	97	25	130	435	87	522
TOTAL YTD ESCROWS OPENED	93	36	416	150	199	421	84	616	2,015	401	2,416
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	119	27	37	43	30	17	25	25	32	30	32
NEW OPEN ESCROWS AVERAGE LIST PRICE	661.3	681.7	538.3	593.8	621.3	641.0	785.4	662.5	634.3	507.8	613.2

## CLOSED SALES

NEW ESCROWS CLOSED	20	6	74	30	32	85	13	113	373	63	436
TOTAL YTD ESCROWS CLOSED	84	29	366	130	157	341	60	528	1,695	334	2,029
VOLUME OF NEW SALE DOLLARS IN MILLIONS	13.787	4.8826	41.804	19.145	16.055	52.712	10.151	76.707	235.242	31.21924	266.462
VOLUME OF TOTAL YTD SALES IN MILLIONS	52.558	20.9446	203.955	78.131	79.209	205.241	44.458	337.330	1,021.824	154.946	1,176.769
AVERAGE SALE PRICE IN THOUSANDS	689.3	813.7	564.9	638.2	501.7	620.1	780.8	678.8	630.7	495.5	611.2
MEDIAN SALE PRICE IN THOUSANDS	700.0	825.0	545.0	606.0	425.0	600.0	795.0	650.0	605.0	400.0	590.0
COOP SALES	19	4	70	26	29	80	13	96	337	60	397
PERCENT OF COOP SALES	95.0	66.7	94.6	86.7	90.6	94.1	100.0	85.0	90.3	95.2	91.1
AVERAGE DAYS ON MARKET	143	34	38	41	29	29	30	39	35	38	38
SALES AT LIST PRICE	10	2	58	21	21	61	8	66	247	44	291
PERCENT OF SALES AT LIST PRICE	50	33.3	78.4	70	65.6	71.8	61.5	58.4	66.2	69.8	66.7
SALES TO LISTING INVENTORY RATIO	95.2	60.0	119.4	142.9	114.3	130.8	81.3	124.2	118.8	72.4	108.7
FINAL SALE TO NEW LISTING RATIO	105.3	66.7	107.2	115.4	76.2	80.2	59.1	93.4	90.1	81.8	88.8

## CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	1	0	0	0	0	1	0	1
STANDARD	19	6	74	28	31	83	13	112	366	61	427
OTHER	1	0	0	1	1	2	0	1	6	0	8

## SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	1	0	0	-0
140,000 TO 159,999	44	1	1	1	20000
160,000 TO 179,999	79	2	4	1	-1500
180,000 TO 199,999	8	3	3	2	8900
200,000 TO 249,999	27	7	6	0	-2703
250,000 TO 299,999	47	18	11	6	3578
300,000 TO 349,999	31	23	29	14	2196
350,000 TO 399,999	38	15	27	9	2452
400,000 TO 449,999	76	22	30	9	-12749
450,000 TO 499,999	29	29	33	14	5987
500,000 TO 549,999	22	25	33	8	-5702
550,000 TO 599,999	35	42	53	16	1710
600,000 TO 699,999	28	59	74	28	63
700,000 TO 799,999	31	34	62	30	4021
800,000 TO 899,999	41	32	37	17	15675
900,000 TO 999,999	31	19	10	8	18600
1,000,000 TO 1,999,999	95	63	20	13	56650
MORE THAN 2,000,000	40	6	3	2	72333
TOTALS	38	401	436	178	5465

LISTINGS

2,769

2020 RMLS TOTAL - \$ VOLUME

\$1,176,769,000

SALES

2,029

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

## SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JULY 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	19	9	44	24	21	79	19	66	281	66	347
TOTAL ACTIVE LISTINGS	21	10	40	20	17	45	12	58	223	67	290
AVERAGE DAYS ON MARKET	62	134	81	83	79	36	43	56	64	81	68
AVERAGE LIST PRICE IN THOUSANDS	669.8	1,089.5	803.1	813.8	909.8	754.7	856.7	872.5	823.6	789.6	815.8
MEDIAN LIST PRICE IN THOUSANDS	610.0	1,150.0	640.0	560.0	649.9	675.0	879.9	739.9	699.0	600.0	695.0
BOMS	6	1	19	11	7	19	11	27	101	17	118
AVERAGE BOM PRICE IN THOUSANDS	674.5	1,165.0	663.5	652.1	924.0	659.8	859.1	775.6	736.5	496.0	701.9
BOM TO SALE RATIO	30.0	20.0	38.0	37.9	53.8	28.8	122.2	33.8	37.1	32.7	36.4
EXPIRATIONS	3	1	3	0	2	2	0	2	13	4	17

### PENDING SALES

NEW ESCROWS OPENED	21	7	47	25	26	81	19	81	307	76	383
TOTAL YTD ESCROWS OPENED	92	35	284	140	93	323	57	397	1,421	349	1,770
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	119	27	40	44	31	19	27	27	35	30	34
NEW OPEN ESCROWS AVERAGE LIST PRICE	661.3	681.7	624.6	628.4	852.3	681.1	886.6	757.1	714.1	487.1	669.0

### CLOSED SALES

NEW ESCROWS CLOSED	20	5	50	29	13	66	9	80	272	52	324
TOTAL YTD ESCROWS CLOSED	83	28	245	123	70	258	39	346	1,192	291	1,483
VOLUME OF NEW SALE DOLLARS IN MILLIONS	13.787	3.9326	32.715	18.814	9.178	43.969	8.312	60.253	190.960	25.99224	216.952
VOLUME OF TOTAL YTD SALES IN MILLIONS	51.793	19.9946	159.472	75.505	48.702	168.833	35.033	251.044	810.374	133.660	944.034
AVERAGE SALE PRICE IN THOUSANDS	689.3	786.4	654.3	648.7	706.0	666.2	923.5	753.2	702.1	499.9	669.6
MEDIAN SALE PRICE IN THOUSANDS	700.0	825.0	580.0	633.0	650.0	640.0	840.0	710.0	665.0	389.0	640.0
COOP SALES	19	4	47	25	12	62	9	66	244	50	294
PERCENT OF COOP SALES	95.0	80.0	94.0	86.2	92.3	93.9	100.0	82.5	89.7	96.2	90.7
AVERAGE DAYS ON MARKET	143	38	37	50	28	27	29	42	34	41	41
SALES AT LIST PRICE	10	2	39	21	6	47	7	44	176	38	214
PERCENT OF SALES AT LIST PRICE	50	40	78	72.4	46.2	71.2	77.8	55	64.7	73.1	66
SALES TO LISTING INVENTORY RATIO	95.2	50.0	125.0	145.0	76.5	146.7	75.0	137.9	122.0	77.6	111.7
FINAL SALE TO NEW LISTING RATIO	105.3	55.6	113.6	120.8	61.9	83.5	47.4	121.2	96.8	78.8	93.4

### CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	1	0	0	0	0	1	0	1
STANDARD	19	5	50	27	13	64	9	80	267	50	317
OTHER	1	0	0	1	0	2	0	0	4	0	6

## SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JULY 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	0	0	25	2	21	27	3	55	133	11	144
TOTAL ACTIVE LISTINGS	0	0	22	1	11	20	4	33	91	20	111
AVERAGE DAYS ON MARKET	0	0	69	14	52	32	67	29	44	80	50
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	457.1	789.9	373.2	429.9	443.5	556.7	480.2	762.3	531.0
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	390.0	789.9	369.0	435.0	430.0	519.0	439.0	649.9	459.0
BOMS	0	0	13	0	6	5	3	13	40	5	45
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	407.6	0.0	432.3	428.0	465.3	509.4	451.3	543.2	461.5
BOM TO SALE RATIO	0.0	0.0	54.2	0.0	31.6	26.3	75.0	39.4	39.6	45.5	40.2
EXPIRATIONS	0	0	2	0	0	0	1	3	6	1	7

### PENDING SALES

NEW ESCROWS OPENED	0	0	28	3	26	16	6	49	128	11	139
TOTAL YTD ESCROWS OPENED	1	1	132	10	106	98	27	219	594	52	646
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	31	36	28	9	18	23	24	36	25
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	0.0	393.5	305.0	390.4	437.7	465.0	506.1	442.8	651.1	459.3

### CLOSED SALES

NEW ESCROWS CLOSED	0	1	24	1	19	19	4	33	101	11	112
TOTAL YTD ESCROWS CLOSED	1	1	121	7	87	83	21	182	503	43	546
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.9506	9.089	0.331	6.877	8.743	1.839	16.454	44.283	5.22724	49.509
VOLUME OF TOTAL YTD SALES IN MILLIONS	0.765	0.9506	44.482	2.626	30.507	36.408	9.426	86.286	211.450	21.286	232.735
AVERAGE SALE PRICE IN THOUSANDS	0.0	950.0	378.7	331.0	362.0	460.2	459.8	498.6	438.4	475.2	442.0
MEDIAN SALE PRICE IN THOUSANDS	0.0	950.0	350.0	331.0	335.0	444.0	450.0	485.0	427.0	490.0	427.0
COOP SALES	0	0	23	1	17	18	4	30	93	10	103
PERCENT OF COOP SALES	0.0	0.0	95.8	100.0	89.5	94.7	100.0	90.9	92.1	90.9	92.0
AVERAGE DAYS ON MARKET	0	27	79	34	29	34	30	30	38	31	31
SALES AT LIST PRICE	0	0	19	0	15	14	1	22	71	6	77
PERCENT OF SALES AT LIST PRICE	0	0	79.2	0	78.9	73.7	25	66.7	70.3	54.5	68.8
SALES TO LISTING INVENTORY RATIO	0.0	0.0	109.1	100.0	172.7	95.0	100.0	100.0	111.0	55.0	100.9
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	96.0	50.0	90.5	70.4	133.3	60.0	75.9	100.0	77.8

### CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	0	1	24	1	18	19	4	32	99	11	110
OTHER	0	0	0	0	1	0	0	1	2	0	2