

RESIDENTIAL
PROPERTIES LISTED

525

AUGUST 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

528

RESIDENTIAL PROP.
ESCROW CLOSED

436

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	23	10	83	39	39	102	24	106	426	99	525
TOTAL ACTIVE LISTINGS	21	14	61	23	31	62	12	77	301	91	392
AVERAGE DAYS ON MARKET	53	74	60	77	60	33	40	36	49	73	55
AVERAGE LIST PRICE IN THOUSANDS	631.2	1,067.9	635.5	730.9	717.0	705.3	792.2	806.5	735.4	841.1	759.9
MEDIAN LIST PRICE IN THOUSANDS	579.0	899.0	550.0	675.0	510.0	649.0	849.9	685.0	649.0	595.0	629.9
BOMS	6	1	22	14	7	35	6	37	128	36	164
AVERAGE BOM PRICE IN THOUSANDS	662.0	849.9	639.5	573.5	675.1	635.1	591.5	733.5	660.6	657.7	660.0
BOM TO SALE RATIO	46.2	16.7	28.9	73.7	17.9	38.9	30.0	37.4	35.4	48.6	37.6
EXPIRATIONS	1	1	3	1	2	0	0	6	14	8	22

PENDING SALES

NEW ESCROWS OPENED	24	7	80	37	37	106	27	116	434	94	528
TOTAL YTD ESCROWS OPENED	115	43	491	185	233	524	109	724	2,424	484	2,908
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	37	103	26	18	25	22	28	22	25	31	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	666.4	790.5	622.2	608.6	512.7	619.3	756.7	666.3	636.3	587.1	627.5

CLOSED SALES

NEW ESCROWS CLOSED	13	6	76	19	39	90	20	99	362	74	436
TOTAL YTD ESCROWS CLOSED	97	35	442	149	196	431	80	627	2,057	408	2,465
VOLUME OF NEW SALE DOLLARS IN MILLIONS	7.380	4.4166	44.899	11.945	23.128	58.099	15.124	68.384	233.373	38.13924	271.512
VOLUME OF TOTAL YTD SALES IN MILLIONS	59.937	25.3606	248.853	90.075	102.336	263.340	59.582	405.714	1,255.197	193.084	1,448.282
AVERAGE SALE PRICE IN THOUSANDS	567.7	736.0	590.8	628.7	593.0	645.5	756.2	690.8	644.7	515.4	622.7
MEDIAN SALE PRICE IN THOUSANDS	630.0	700.0	580.0	600.0	530.0	635.0	749.0	646.9	612.0	412.5	600.0
COOP SALES	11	4	69	16	32	81	20	90	323	67	390
PERCENT OF COOP SALES	84.6	66.7	90.8	84.2	82.1	90.0	100.0	90.9	89.2	90.5	89.4
AVERAGE DAYS ON MARKET	54	41	18	26	24	24	29	30	43	32	32
SALES AT LIST PRICE	7	3	55	17	29	69	16	64	260	47	307
PERCENT OF SALES AT LIST PRICE	53.8	50	72.4	89.5	74.4	76.7	80	64.6	71.8	63.5	70.4
SALES TO LISTING INVENTORY RATIO	61.9	42.9	124.6	82.6	125.8	145.2	166.7	128.6	120.3	81.3	111.2
FINAL SALE TO NEW LISTING RATIO	56.5	60.0	91.6	48.7	100.0	88.2	83.3	93.4	85.0	74.7	83.0

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	1	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	12	5	72	19	39	88	19	96	350	72	422
OTHER	1	0	4	0	0	1	1	2	9	0	11

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	1	0	0	-0
140,000 TO 159,999	144	2	1	0	-6010
160,000 TO 179,999	168	1	1	1	5000
180,000 TO 199,999	0	4	0	0	-0
200,000 TO 249,999	38	5	6	2	4000
250,000 TO 299,999	40	19	17	7	8899
300,000 TO 349,999	42	24	22	7	-1926
350,000 TO 399,999	29	13	27	6	-21636
400,000 TO 449,999	28	16	30	11	-7793
450,000 TO 499,999	31	26	17	6	-2200
500,000 TO 549,999	34	25	42	15	-503
550,000 TO 599,999	30	45	47	13	-4142
600,000 TO 699,999	27	46	111	35	-4114
700,000 TO 799,999	32	43	54	22	123388
800,000 TO 899,999	27	46	24	10	5466
900,000 TO 999,999	38	12	11	7	18374
1,000,000 TO 1,999,999	45	57	25	20	64943
MORE THAN 2,000,000	8	7	1	0	-61200
TOTALS	32	392	436	162	17170

LISTINGS
3,3122020 RMLS TOTAL - \$ VOLUME
\$1,448,282,000SALES
2,465

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR AUGUST 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	22	10	53	35	24	85	17	67	313	88	401
TOTAL ACTIVE LISTINGS	20	14	41	21	18	53	10	47	224	71	295
AVERAGE DAYS ON MARKET	56	74	68	82	58	33	38	42	53	78	59
AVERAGE LIST PRICE IN THOUSANDS	633.5	1,067.9	736.2	736.7	978.9	745.9	859.8	997.4	830.0	888.0	843.9
MEDIAN LIST PRICE IN THOUSANDS	575.0	899.0	599.0	675.0	829.9	689.9	859.0	825.0	739.0	600.0	725.0
BOMS	6	1	17	12	4	28	1	23	92	33	125
AVERAGE BOM PRICE IN THOUSANDS	662.0	849.9	718.9	591.3	897.7	672.3	925.0	842.2	726.6	657.0	708.3
BOM TO SALE RATIO	46.2	16.7	31.5	66.7	16.7	36.8	7.1	37.7	34.6	52.4	38.0
EXPIRATIONS	1	1	1	1	1	0	0	5	10	7	17

PENDING SALES

NEW ESCROWS OPENED	24	7	50	34	21	77	17	71	301	86	387
TOTAL YTD ESCROWS OPENED	114	42	332	172	113	397	73	466	1,709	425	2,134
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	37	103	28	19	18	21	30	21	25	28	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	666.4	790.5	725.5	613.1	620.8	674.9	915.8	772.6	711.2	573.5	680.6

CLOSED SALES

NEW ESCROWS CLOSED	13	6	54	18	24	76	14	61	266	63	329
TOTAL YTD ESCROWS CLOSED	96	34	299	141	94	334	53	407	1,458	354	1,812
VOLUME OF NEW SALE DOLLARS IN MILLIONS	7.380	4.4166	36.776	11.605	17.564	51.615	12.209	48.233	189.796	31.66724	221.464
VOLUME OF TOTAL YTD SALES IN MILLIONS	59.173	24.4106	196.248	87.109	66.266	220.448	47.242	299.276	1,000.171	165.327	1,165.498
AVERAGE SALE PRICE IN THOUSANDS	567.7	736.0	681.0	644.7	731.8	679.1	872.1	790.7	713.5	502.7	673.1
MEDIAN SALE PRICE IN THOUSANDS	630.0	700.0	625.0	600.0	620.0	660.0	850.0	700.0	669.0	410.0	650.0
COOP SALES	11	4	50	15	19	69	14	54	236	58	294
PERCENT OF COOP SALES	84.6	66.7	92.6	83.3	79.2	90.8	100.0	88.5	88.7	92.1	89.4
AVERAGE DAYS ON MARKET	54	44	17	32	24	28	31	32	41	34	34
SALES AT LIST PRICE	7	3	41	16	16	55	11	36	185	43	228
PERCENT OF SALES AT LIST PRICE	53.8	50	75.9	88.9	66.7	72.4	78.6	59	69.5	68.3	69.3
SALES TO LISTING INVENTORY RATIO	65.0	42.9	131.7	85.7	133.3	143.4	140.0	129.8	118.8	88.7	111.5
FINAL SALE TO NEW LISTING RATIO	59.1	60.0	101.9	51.4	100.0	89.4	82.4	91.0	85.0	71.6	82.0

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	1	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	12	5	51	18	24	74	14	58	256	61	317
OTHER	1	0	3	0	0	1	0	2	7	0	9

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR AUGUST 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	1	0	30	4	15	17	7	39	113	11	124
TOTAL ACTIVE LISTINGS	1	0	20	2	13	9	2	30	77	20	97
AVERAGE DAYS ON MARKET	9	0	43	30	64	34	55	28	39	56	42
AVERAGE LIST PRICE IN THOUSANDS	585.5	0.0	429.0	670.0	354.4	465.8	454.5	507.4	460.2	674.5	504.4
MEDIAN LIST PRICE IN THOUSANDS	585.5	0.0	345.0	580.0	340.0	489.0	454.0	480.0	416.0	556.0	449.9
BOMS	0	0	5	2	3	7	5	14	36	3	39
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	369.4	466.5	378.3	486.2	524.8	554.8	491.9	665.0	505.2
BOM TO SALE RATIO	0.0	0.0	22.7	200.0	20.0	50.0	83.3	36.8	37.5	27.3	36.4
EXPIRATIONS	0	0	2	0	1	0	0	1	4	1	5

PENDING SALES

NEW ESCROWS OPENED	0	0	30	3	16	29	10	45	133	8	141
TOTAL YTD ESCROWS OPENED	1	1	159	13	120	127	36	258	715	59	774
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	22	7	33	24	24	23	24	66	27
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	0.0	450.0	557.3	370.7	471.8	486.2	498.4	466.7	733.6	481.9

CLOSED SALES

NEW ESCROWS CLOSED	0	0	22	1	15	14	6	38	96	11	107
TOTAL YTD ESCROWS CLOSED	1	1	143	8	102	97	27	220	599	54	653
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.0006	8.123	0.340	5.564	6.484	2.915	20.152	43.577	6.47224	50.049
VOLUME OF TOTAL YTD SALES IN MILLIONS	0.765	0.9506	52.605	2.966	36.071	42.892	12.341	106.438	255.027	27.757	282.784
AVERAGE SALE PRICE IN THOUSANDS	0.0	0.0	369.2	340.0	370.9	463.2	485.8	530.3	453.9	588.3	467.7
MEDIAN SALE PRICE IN THOUSANDS	0.0	0.0	350.0	340.0	380.0	442.0	427.0	535.0	428.0	504.0	442.0
COOP SALES	0	0	19	1	13	12	6	36	87	9	96
PERCENT OF COOP SALES	0.0	0.0	86.4	100.0	86.7	85.7	100.0	94.7	90.6	81.8	89.7
AVERAGE DAYS ON MARKET	0	33	37	16	25	15	26	25	54	28	28
SALES AT LIST PRICE	0	0	14	1	13	14	5	28	75	4	79
PERCENT OF SALES AT LIST PRICE	0	0	63.6	100	86.7	100	83.3	73.7	78.1	36.4	73.8
SALES TO LISTING INVENTORY RATIO	0.0	0.0	110.0	50.0	115.4	155.6	300.0	126.7	124.7	55.0	110.3
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	73.3	25.0	100.0	82.4	85.7	97.4	85.0	100.0	86.3

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	0	0	21	1	15	14	5	38	94	11	105
OTHER	0	0	1	0	0	0	1	0	2	0	2