

RESIDENTIAL
PROPERTIES LISTED

481

SEPTMBER 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

490

RESIDENTIAL PROP.
ESCROW CLOSED

470

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	16	11	90	38	48	76	27	100	406	75	481
TOTAL ACTIVE LISTINGS	19	18	74	27	41	52	18	74	323	84	407
AVERAGE DAYS ON MARKET	57	63	62	64	43	37	30	38	48	68	52
AVERAGE LIST PRICE IN THOUSANDS	638.1	1,023.7	734.5	713.6	720.2	709.7	887.4	797.9	760.4	800.6	768.7
MEDIAN LIST PRICE IN THOUSANDS	579.0	899.0	599.0	649.0	620.0	650.0	850.0	725.0	679.0	579.0	660.0
BOMS	8	1	31	16	12	36	6	39	149	30	179
AVERAGE BOM PRICE IN THOUSANDS	668.1	1,099.0	533.1	634.7	542.1	643.6	917.5	685.1	637.7	665.7	642.4
BOM TO SALE RATIO	57.1	12.5	47.0	47.1	31.6	34.6	26.1	34.5	37.3	42.9	38.1
EXPIRATIONS	0	0	2	2	2	0	0	3	9	4	13

PENDING SALES

NEW ESCROWS OPENED	19	7	83	33	41	93	19	110	405	85	490
TOTAL YTD ESCROWS OPENED	132	48	566	216	268	610	127	826	2,793	559	3,352
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	51	23	19	13	31	21	15	23	23	39	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	693.8	787.6	570.1	705.5	631.7	677.0	842.0	735.4	679.1	755.0	692.3

CLOSED SALES

NEW ESCROWS CLOSED	14	8	66	34	38	104	23	113	400	70	470
TOTAL YTD ESCROWS CLOSED	111	43	506	182	233	534	102	739	2,450	476	2,926
VOLUME OF NEW SALE DOLLARS IN MILLIONS	9.147	6.4606	40.805	20.736	19.190	65.583	17.814	73.688	253.422	39.06824	292.490
VOLUME OF TOTAL YTD SALES IN MILLIONS	69.084	31.8196	287.396	110.366	120.906	328.223	76.411	476.342	1,500.547	231.173	1,731.719
AVERAGE SALE PRICE IN THOUSANDS	653.4	807.4	618.3	609.9	505.0	630.6	774.5	652.1	633.6	558.1	622.3
MEDIAN SALE PRICE IN THOUSANDS	670.0	739.5	580.0	568.0	450.0	620.0	865.0	620.0	610.0	460.0	595.5
COOP SALES	14	5	61	31	35	92	20	103	361	60	421
PERCENT OF COOP SALES	100.0	62.5	92.4	91.2	92.1	88.5	87.0	91.2	90.3	85.7	89.6
AVERAGE DAYS ON MARKET	28	23	24	25	19	20	18	22	27	23	23
SALES AT LIST PRICE	11	6	49	25	30	83	18	80	302	51	353
PERCENT OF SALES AT LIST PRICE	78.6	75	74.2	73.5	78.9	79.8	78.3	70.8	75.5	72.9	75.1
SALES TO LISTING INVENTORY RATIO	73.7	44.4	89.2	125.9	92.7	200.0	127.8	152.7	123.8	83.3	115.5
FINAL SALE TO NEW LISTING RATIO	87.5	72.7	73.3	89.5	79.2	136.8	85.2	113.0	98.5	93.3	97.7

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	14	7	64	32	35	100	22	111	385	66	451
OTHER	0	1	2	2	3	4	1	2	15	0	19

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	33	2	1	0	-0
140,000 TO 159,999	0	2	0	0	-0
160,000 TO 179,999	0	2	0	0	-0
180,000 TO 199,999	0	4	0	0	-0
200,000 TO 249,999	41	3	7	4	1083
250,000 TO 299,999	28	11	17	5	1978
300,000 TO 349,999	30	23	16	8	3538
350,000 TO 399,999	15	20	32	5	-7465
400,000 TO 449,999	21	15	43	13	-863
450,000 TO 499,999	23	16	32	9	-6013
500,000 TO 549,999	16	20	41	12	-7047
550,000 TO 599,999	20	48	47	12	-7742
600,000 TO 699,999	20	64	86	21	-7052
700,000 TO 799,999	18	45	76	14	-15698
800,000 TO 899,999	23	34	26	6	-21696
900,000 TO 999,999	69	30	22	12	19540
1,000,000 TO 1,999,999	20	60	23	9	2430
MORE THAN 2,000,000	8	8	1	0	-61200
TOTALS	23	407	470	130	-6314

LISTINGS
3,8122020 RMLS TOTAL - \$ VOLUME
\$1,731,719,000SALES
2,926

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR SEPTEMBER 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	16	11	68	37	25	62	26	62	307	58	365
TOTAL ACTIVE LISTINGS	19	18	53	26	26	44	17	48	251	62	313
AVERAGE DAYS ON MARKET	57	63	61	65	50	36	31	37	49	74	54
AVERAGE LIST PRICE IN THOUSANDS	638.1	1,023.7	836.0	719.1	891.1	746.6	916.3	934.8	836.8	814.8	832.4
MEDIAN LIST PRICE IN THOUSANDS	579.0	899.0	659.0	649.0	715.0	675.0	859.0	830.0	759.0	570.0	725.0
BOMS	7	1	18	15	7	27	5	28	108	24	132
AVERAGE BOM PRICE IN THOUSANDS	679.8	1,099.0	609.6	653.9	692.4	711.9	1,010.0	777.9	718.0	694.2	713.6
BOM TO SALE RATIO	50.0	12.5	40.0	53.6	36.8	36.5	33.3	43.1	40.3	39.3	40.1
EXPIRATIONS	0	0	1	2	0	0	0	3	6	4	10
PENDING SALES											
NEW ESCROWS OPENED	18	7	59	31	21	75	17	69	297	68	365
TOTAL YTD ESCROWS OPENED	130	47	387	201	130	470	89	530	1,984	484	2,468
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	54	23	19	12	35	22	13	25	23	38	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	699.9	787.6	649.5	715.3	878.3	732.8	884.4	876.7	766.1	808.3	774.0
CLOSED SALES											
NEW ESCROWS CLOSED	14	8	45	28	19	74	15	65	268	61	329
TOTAL YTD ESCROWS CLOSED	110	42	342	168	112	409	67	471	1,721	413	2,134
VOLUME OF NEW SALE DOLLARS IN MILLIONS	9.147	6.4606	31.415	17.710	12.374	51.702	13.939	50.613	193.358	31.99924	225.357
VOLUME OF TOTAL YTD SALES IN MILLIONS	68.319	30.8696	225.401	104.374	78.019	272.740	60.195	346.839	1,186.757	196.346	1,383.103
AVERAGE SALE PRICE IN THOUSANDS	653.4	807.4	698.1	632.5	651.3	698.7	929.2	778.7	721.5	524.6	685.0
MEDIAN SALE PRICE IN THOUSANDS	670.0	739.5	650.0	606.0	615.0	695.0	975.0	702.0	680.0	445.0	668.0
COOP SALES	14	5	42	25	17	64	14	58	239	52	291
PERCENT OF COOP SALES	100.0	62.5	93.3	89.3	89.5	86.5	93.3	89.2	89.2	85.2	88.4
AVERAGE DAYS ON MARKET	28	26	25	33	21	15	17	24	23	24	24
SALES AT LIST PRICE	11	6	34	22	17	57	12	48	207	46	253
PERCENT OF SALES AT LIST PRICE	78.6	75	75.6	78.6	89.5	77	80	73.8	77.2	75.4	76.9
SALES TO LISTING INVENTORY RATIO	73.7	44.4	84.9	107.7	73.1	168.2	88.2	135.4	106.8	98.4	105.1
FINAL SALE TO NEW LISTING RATIO	87.5	72.7	66.2	75.7	76.0	119.4	57.7	104.8	87.3	105.2	90.1
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	14	7	44	27	18	72	15	64	261	58	319
OTHER	0	1	1	1	1	2	0	1	7	0	10

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR SEPTEMBER 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	0	0	22	1	23	14	1	38	99	17	116
TOTAL ACTIVE LISTINGS	0	0	21	1	15	8	1	26	72	22	94
AVERAGE DAYS ON MARKET	0	0	67	44	30	42	20	40	46	51	47
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	478.2	570.0	423.8	506.5	396.0	545.2	494.3	760.6	556.6
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	379.0	570.0	390.0	455.0	396.0	480.0	414.9	595.0	446.0
BOMS	1	0	13	1	5	9	1	11	41	6	47
AVERAGE BOM PRICE IN THOUSANDS	585.5	0.0	427.2	346.0	331.6	438.8	455.0	448.8	426.5	551.8	442.5
BOM TO SALE RATIO	0.0	0.0	61.9	16.7	26.3	30.0	12.5	22.9	31.1	66.7	33.3
EXPIRATIONS	0	0	1	0	2	0	0	0	3	0	3
PENDING SALES											
NEW ESCROWS OPENED	1	0	24	2	20	18	2	41	108	17	125
TOTAL YTD ESCROWS OPENED	2	1	179	15	138	140	38	296	809	75	884
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	12	0	20	28	26	20	31	19	21	42	24
NEW OPEN ESCROWS AVERAGE LIST PRICE	585.5	0.0	374.8	553.0	372.7	444.3	481.5	497.5	439.8	541.9	453.7
CLOSED SALES											
NEW ESCROWS CLOSED	0	0	21	6	19	30	8	48	132	9	141
TOTAL YTD ESCROWS CLOSED	1	1	164	14	121	125	35	268	729	63	792
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.0006	9.390	3.026	6.816	13.881	3.876	23.075	60.064	7.06924	67.133
VOLUME OF TOTAL YTD SALES IN MILLIONS	0.765	0.9506	61.995	5.992	42.887	55.482	16.216	129.503	313.790	34.826	348.616
AVERAGE SALE PRICE IN THOUSANDS	0.0	0.0	447.1	504.3	358.7	462.7	484.4	480.7	455.0	785.5	476.1
MEDIAN SALE PRICE IN THOUSANDS	0.0	0.0	406.5	410.0	361.1	450.0	425.5	479.9	436.0	615.0	440.0
COOP SALES	0	0	19	6	18	28	6	45	122	8	130
PERCENT OF COOP SALES	0.0	0.0	90.5	100.0	94.7	93.3	75.0	93.8	92.4	88.9	92.2
AVERAGE DAYS ON MARKET	0	17	23	17	13	28	19	18	58	20	24
SALES AT LIST PRICE	0	0	15	3	13	26	6	32	95	5	100
PERCENT OF SALES AT LIST PRICE	0	0	71.4	50	68.4	86.7	75	66.7	72	55.6	70.9
SALES TO LISTING INVENTORY RATIO	0.0	0.0	100.0	600.0	126.7	375.0	800.0	184.6	183.3	40.9	150.0
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	95.5	600.0	82.6	214.3	800.0	126.3	133.3	52.9	121.6
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	0	0	20	5	17	28	7	47	124	8	132
OTHER	0	0	1	1	2	2	1	1	8	0	9