

RESIDENTIAL
PROPERTIES LISTED

519

OCTOBER 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

517

RESIDENTIAL PROP.
ESCROW CLOSED

494

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	28	14	86	38	30	90	16	130	432	87	519
TOTAL ACTIVE LISTINGS	26	23	76	26	31	66	13	83	344	91	435
AVERAGE DAYS ON MARKET	41	58	60	86	58	31	39	44	50	74	55
AVERAGE LIST PRICE IN THOUSANDS	711.2	1,031.6	843.9	726.8	854.1	677.4	761.1	768.5	785.2	806.8	789.7
MEDIAN LIST PRICE IN THOUSANDS	669.0	1,099.0	620.0	660.0	715.0	630.0	765.0	680.0	689.9	575.0	674.9
BOMS	8	7	36	11	12	39	4	49	166	25	191
AVERAGE BOM PRICE IN THOUSANDS	618.2	850.9	587.9	692.5	636.9	635.0	827.5	689.1	657.6	523.0	640.0
BOM TO SALE RATIO	44.4	140.0	52.2	33.3	25.5	40.6	17.4	42.6	40.9	28.4	38.7
EXPIRATIONS	0	0	4	0	1	3	0	3	11	2	13

PENDING SALES

NEW ESCROWS OPENED	23	11	92	38	42	83	20	127	436	81	517
TOTAL YTD ESCROWS OPENED	152	56	647	255	307	686	146	948	3,197	632	3,829
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	42	34	29	14	30	24	35	19	25	21	25
NEW OPEN ESCROWS AVERAGE LIST PRICE	628.0	763.6	624.8	696.8	585.0	649.1	882.9	697.3	668.5	526.9	646.3

CLOSED SALES

NEW ESCROWS CLOSED	18	5	69	33	47	96	23	115	406	88	494
TOTAL YTD ESCROWS CLOSED	128	46	574	213	279	629	124	852	2,845	560	3,405
VOLUME OF NEW SALE DOLLARS IN MILLIONS	13.069	4.3906	41.366	20.210	30.160	64.389	19.115	83.408	276.107	64.29424	340.401
VOLUME OF TOTAL YTD SALES IN MILLIONS	81.413	34.1296	327.997	129.718	150.276	391.692	94.521	558.615	1,768.362	293.152	2,061.514
AVERAGE SALE PRICE IN THOUSANDS	726.1	878.0	599.5	612.4	641.7	670.7	831.1	725.3	680.1	730.6	689.1
MEDIAN SALE PRICE IN THOUSANDS	765.0	915.0	575.9	625.0	585.0	645.0	875.0	649.9	631.5	520.0	625.0
COOP SALES	17	3	60	29	42	87	19	107	364	77	441
PERCENT OF COOP SALES	94.4	60.0	87.0	87.9	89.4	90.6	82.6	93.0	89.7	87.5	89.3
AVERAGE DAYS ON MARKET	44	22	16	33	22	20	23	24	31	25	25
SALES AT LIST PRICE	13	0	56	29	36	80	19	91	324	55	379
PERCENT OF SALES AT LIST PRICE	72.2	0	81.2	87.9	76.6	83.3	82.6	79.1	79.8	62.5	76.7
SALES TO LISTING INVENTORY RATIO	69.2	21.7	90.8	126.9	151.6	145.5	176.9	138.6	118.0	96.7	113.6
FINAL SALE TO NEW LISTING RATIO	64.3	35.7	80.2	86.8	156.7	106.7	143.8	88.5	94.0	101.1	95.2

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	17	5	67	33	46	92	23	114	397	84	481
OTHER	1	0	2	0	1	4	0	1	9	0	13

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	2	0	0	-0
140,000 TO 159,999	0	3	0	0	-0
160,000 TO 179,999	47	0	4	3	20967
180,000 TO 199,999	125	3	3	1	2450
200,000 TO 249,999	5	5	1	0	-0
250,000 TO 299,999	29	5	13	3	-5203
300,000 TO 349,999	37	28	29	10	-206
350,000 TO 399,999	18	17	18	1	-32387
400,000 TO 449,999	22	22	31	5	-7655
450,000 TO 499,999	23	21	31	4	-6613
500,000 TO 549,999	15	30	32	2	-11741
550,000 TO 599,999	29	36	53	13	-7810
600,000 TO 699,999	19	69	101	16	-15962
700,000 TO 799,999	23	58	76	19	-9614
800,000 TO 899,999	29	36	37	16	201487
900,000 TO 999,999	45	24	19	10	9053
1,000,000 TO 1,999,999	23	67	39	19	-3632
MORE THAN 2,000,000	16	9	7	6	223427
TOTALS	25	435	494	128	11410

LISTINGS
4,3592020 RMLS TOTAL - \$ VOLUME
\$2,061,514,000SALES
3,405

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR OCTOBER 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	27	14	64	36	20	67	12	83	323	78	401
TOTAL ACTIVE LISTINGS	26	23	52	25	22	46	10	53	257	69	326
AVERAGE DAYS ON MARKET	41	58	63	89	65	35	31	36	51	75	56
AVERAGE LIST PRICE IN THOUSANDS	711.2	1,031.6	1,021.7	727.1	1,031.6	756.4	854.8	899.5	884.2	805.8	867.6
MEDIAN LIST PRICE IN THOUSANDS	669.0	1,099.0	695.0	660.0	822.9	740.0	845.0	750.0	749.0	566.0	729.0
BOMS	8	7	24	11	7	30	4	32	123	20	143
AVERAGE BOM PRICE IN THOUSANDS	618.2	850.9	689.6	692.5	810.7	671.1	827.5	787.7	726.8	536.2	700.1
BOM TO SALE RATIO	47.1	140.0	47.1	34.4	28.0	39.0	21.1	43.8	41.1	27.4	38.4
EXPIRATIONS	0	0	4	0	0	3	0	2	9	2	11

PENDING SALES

NEW ESCROWS OPENED	22	11	66	37	24	69	19	82	330	73	403
TOTAL YTD ESCROWS OPENED	149	55	448	239	153	534	109	609	2,296	550	2,846
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	44	34	24	15	27	23	36	21	25	21	24
NEW OPEN ESCROWS AVERAGE LIST PRICE	625.9	763.6	706.2	703.9	719.2	696.4	897.9	798.2	735.3	534.6	699.0

CLOSED SALES

NEW ESCROWS CLOSED	17	5	51	32	25	77	19	73	299	73	372
TOTAL YTD ESCROWS CLOSED	126	45	392	198	136	485	87	543	2,012	483	2,495
VOLUME OF NEW SALE DOLLARS IN MILLIONS	12.489	4.3906	33.882	19.864	21.452	55.540	17.103	62.796	227.516	56.47924	283.995
VOLUME OF TOTAL YTD SALES IN MILLIONS	80.068	33.1796	258.518	123.380	98.681	327.361	77.878	409.080	1,408.146	250.886	1,659.032
AVERAGE SALE PRICE IN THOUSANDS	734.6	878.0	664.4	620.7	858.1	721.3	900.1	860.2	760.9	773.7	763.4
MEDIAN SALE PRICE IN THOUSANDS	799.0	915.0	610.0	625.0	720.0	694.9	890.0	725.0	695.0	523.0	675.0
COOP SALES	16	3	44	28	23	71	16	67	268	63	331
PERCENT OF COOP SALES	94.1	60.0	86.3	87.5	92.0	92.2	84.2	91.8	89.6	86.3	89.0
AVERAGE DAYS ON MARKET	46	24	16	27	21	21	24	24	29	25	25
SALES AT LIST PRICE	13	0	44	28	17	63	15	51	231	43	274
PERCENT OF SALES AT LIST PRICE	76.5	0	86.3	87.5	68	81.8	78.9	69.9	77.3	58.9	73.7
SALES TO LISTING INVENTORY RATIO	65.4	21.7	98.1	128.0	113.6	167.4	190.0	137.7	116.3	105.8	114.1
FINAL SALE TO NEW LISTING RATIO	63.0	35.7	79.7	88.9	125.0	114.9	158.3	88.0	92.6	93.6	92.8

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	16	5	50	32	24	75	19	73	294	69	363
OTHER	1	0	1	0	1	2	0	0	5	0	9

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR OCTOBER 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	1	0	22	2	10	23	4	47	109	9	118
TOTAL ACTIVE LISTINGS	0	0	24	1	9	20	3	30	87	22	109
AVERAGE DAYS ON MARKET	0	0	53	2	42	23	68	59	47	72	52
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	458.6	719.0	420.2	495.9	448.7	536.9	492.9	810.0	556.9
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	355.0	719.0	385.0	449.9	455.0	499.0	444.9	575.0	485.0
BOMS	0	0	12	0	5	9	0	17	43	5	48
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	384.6	0.0	393.6	514.8	0.0	503.5	459.9	470.4	461.0
BOM TO SALE RATIO	0.0	0.0	66.7	0.0	22.7	47.4	0.0	40.5	40.2	33.3	39.3
EXPIRATIONS	0	0	0	0	1	0	0	1	2	0	2

PENDING SALES

NEW ESCROWS OPENED	1	0	26	1	18	14	1	45	106	8	114
TOTAL YTD ESCROWS OPENED	3	1	199	16	154	152	37	339	901	82	983
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	2	0	41	2	33	31	3	16	27	22	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	675.0	0.0	418.2	435.0	406.0	415.9	599.0	513.3	460.5	456.6	460.2

CLOSED SALES

NEW ESCROWS CLOSED	1	0	18	1	22	19	4	42	107	15	122
TOTAL YTD ESCROWS CLOSED	2	1	182	15	143	144	37	309	833	77	910
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.580	0.0006	7.484	0.346	8.708	8.849	2.012	20.612	48.591	7.81524	56.406
VOLUME OF TOTAL YTD SALES IN MILLIONS	1.345	0.9506	69.479	6.338	51.595	64.331	16.643	149.535	360.216	42.266	402.482
AVERAGE SALE PRICE IN THOUSANDS	580.0	0.0	415.8	346.0	395.8	465.7	503.0	490.8	454.1	521.0	462.3
MEDIAN SALE PRICE IN THOUSANDS	580.0	0.0	405.0	346.0	372.0	455.0	512.0	495.0	440.0	481.0	446.0
COOP SALES	1	0	16	1	19	16	3	40	96	14	110
PERCENT OF COOP SALES	100.0	0.0	88.9	100.0	86.4	84.2	75.0	95.2	89.7	93.3	90.2
AVERAGE DAYS ON MARKET	12	16	8	40	24	19	20	24	40	26	26
SALES AT LIST PRICE	0	0	12	1	19	17	4	40	93	12	105
PERCENT OF SALES AT LIST PRICE	0	0	66.7	100	86.4	89.5	100	95.2	86.9	80	86.1
SALES TO LISTING INVENTORY RATIO	0.0	0.0	75.0	100.0	244.4	95.0	133.3	140.0	123.0	68.2	111.9
FINAL SALE TO NEW LISTING RATIO	100.0	0.0	81.8	50.0	220.0	82.6	100.0	89.4	98.2	166.7	103.4

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	1	0	17	1	22	17	4	41	103	15	118
OTHER	0	0	1	0	0	2	0	1	4	0	4