

RESIDENTIAL
PROPERTIES LISTED

348

NOVEMBER 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED

421

RESIDENTIAL PROP.
ESCROW CLOSED

409

ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	12	6	68	19	38	59	8	80	290	58	348
TOTAL ACTIVE LISTINGS	19	23	60	21	43	49	13	68	296	92	388
AVERAGE DAYS ON MARKET	64	73	62	115	54	54	68	45	60	84	66
AVERAGE LIST PRICE IN THOUSANDS	742.4	1,133.9	936.9	799.7	714.7	714.4	789.1	834.8	830.9	789.6	821.2
MEDIAN LIST PRICE IN THOUSANDS	787.0	1,099.0	669.0	749.9	620.0	669.0	845.0	699.0	720.0	556.0	699.0
BOMS	7	2	25	10	12	29	4	29	118	18	136
AVERAGE BOM PRICE IN THOUSANDS	579.1	1,020.0	657.3	720.8	573.2	664.0	820.8	702.7	674.0	464.8	646.3
BOM TO SALE RATIO	41.2	40.0	32.9	31.3	34.3	46.0	22.2	29.9	34.4	27.3	33.3
EXPIRATIONS	1	1	7	0	2	0	1	6	18	1	19

PENDING SALES

NEW ESCROWS OPENED	24	6	81	28	27	86	9	101	362	59	421
TOTAL YTD ESCROWS OPENED	170	61	718	278	332	765	153	1,041	3,518	680	4,198
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	34	22	22	27	22	24	37	25	25	30	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	660.8	669.0	578.6	723.8	562.9	652.2	909.8	695.2	653.9	533.5	637.0

CLOSED SALES

NEW ESCROWS CLOSED	17	5	76	32	35	63	18	97	343	66	409
TOTAL YTD ESCROWS CLOSED	144	51	649	244	314	692	141	949	3,184	626	3,810
VOLUME OF NEW SALE DOLLARS IN MILLIONS	11.447	3.8686	47.088	22.671	20.514	42.800	15.667	67.604	231.659	36.42224	268.080
VOLUME OF TOTAL YTD SALES IN MILLIONS	92.095	37.9976	374.736	151.650	170.790	434.782	109.328	625.904	1,997.282	329.947	2,327.228
AVERAGE SALE PRICE IN THOUSANDS	673.4	773.6	619.6	708.5	586.1	679.4	870.4	697.0	675.4	551.8	655.5
MEDIAN SALE PRICE IN THOUSANDS	725.0	720.0	582.0	665.0	540.0	636.0	860.0	665.0	645.0	435.0	630.0
COOP SALES	15	5	74	29	30	53	14	81	301	61	362
PERCENT OF COOP SALES	88.2	100.0	97.4	90.6	85.7	84.1	77.8	83.5	87.8	92.4	88.5
AVERAGE DAYS ON MARKET	39	27	12	35	21	35	21	25	25	25	25
SALES AT LIST PRICE	12	4	61	29	22	53	14	77	272	49	321
PERCENT OF SALES AT LIST PRICE	70.6	80	80.3	90.6	62.9	84.1	77.8	79.4	79.3	74.2	78.5
SALES TO LISTING INVENTORY RATIO	89.5	21.7	126.7	152.4	81.4	128.6	138.5	142.6	115.9	71.7	105.4
FINAL SALE TO NEW LISTING RATIO	141.7	83.3	111.8	168.4	92.1	106.8	225.0	121.3	118.3	113.8	117.5

CLOSED SALES

FORCLOSURE/REO	0	0	0	0	1	0	0	1	2	2	4
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	17	5	75	31	33	63	18	96	338	62	400
OTHER	0	0	1	1	1	0	0	0	3	0	5

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	0	0	0	0	-0
140,000 TO 159,999	72	1	2	2	72500
160,000 TO 179,999	35	3	1	1	19999
180,000 TO 199,999	16	4	2	1	5000
200,000 TO 249,999	3	5	1	0	-10
250,000 TO 299,999	31	11	11	4	878
300,000 TO 349,999	29	29	17	3	-6436
350,000 TO 399,999	29	22	30	7	-3316
400,000 TO 449,999	27	19	28	9	-3096
450,000 TO 499,999	57	14	14	6	-424
500,000 TO 549,999	20	15	25	4	-13994
550,000 TO 599,999	17	23	46	5	-12444
600,000 TO 699,999	19	51	84	11	-13970
700,000 TO 799,999	23	46	52	11	-15239
800,000 TO 899,999	20	40	49	9	-7873
900,000 TO 999,999	21	24	21	9	6892
1,000,000 TO 1,999,999	44	70	24	14	52358
MORE THAN 2,000,000	49	11	2	2	397500
TOTALS	25	388	409	98	-2798

LISTINGS
4,7252020 RMLS TOTAL - \$ VOLUME
\$2,327,228,000SALES
3,810

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR NOVEMBER 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	12	6	50	18	13	43	5	53	200	51	251
TOTAL ACTIVE LISTINGS	19	23	46	21	21	37	10	39	216	67	283
AVERAGE DAYS ON MARKET	64	73	63	115	73	60	85	34	65	83	70
AVERAGE LIST PRICE IN THOUSANDS	742.4	1,133.9	1,108.4	799.7	1,006.4	778.2	870.3	1,062.0	963.0	823.2	929.9
MEDIAN LIST PRICE IN THOUSANDS	787.0	1,099.0	749.9	749.9	910.0	720.0	849.9	850.0	829.0	600.0	799.0
BOMS	7	2	18	10	5	24	3	22	91	15	106
AVERAGE BOM PRICE IN THOUSANDS	579.1	1,020.0	738.5	720.8	823.6	715.8	939.3	780.5	745.9	424.6	700.5
BOM TO SALE RATIO	43.8	40.0	34.6	31.3	29.4	44.4	18.8	34.4	35.5	25.4	33.7
EXPIRATIONS	1	1	5	0	1	0	1	3	12	1	13
PENDING SALES											
NEW ESCROWS OPENED	24	6	56	26	12	61	7	69	261	55	316
TOTAL YTD ESCROWS OPENED	167	60	495	260	165	588	114	672	2,521	596	3,117
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	34	22	23	29	18	26	23	24	25	29	26
NEW OPEN ESCROWS AVERAGE LIST PRICE	660.8	669.0	646.3	729.6	751.5	720.5	1,033.3	775.3	723.1	526.0	688.8
CLOSED SALES											
NEW ESCROWS CLOSED	16	5	52	32	17	54	16	64	256	59	315
TOTAL YTD ESCROWS CLOSED	141	50	444	229	153	540	102	607	2,266	542	2,808
VOLUME OF NEW SALE DOLLARS IN MILLIONS	10.762	3.8686	36.438	22.671	13.426	39.270	14.610	50.269	191.313	32.88524	224.198
VOLUME OF TOTAL YTD SALES IN MILLIONS	90.065	37.0476	294.955	145.312	112.107	367.370	91.628	459.239	1,597.725	284.144	1,881.869
AVERAGE SALE PRICE IN THOUSANDS	672.6	773.6	700.7	708.5	789.8	727.2	913.1	785.5	747.3	557.4	711.7
MEDIAN SALE PRICE IN THOUSANDS	725.0	720.0	623.5	665.0	710.0	650.0	865.0	750.0	692.0	435.0	665.0
COOP SALES	14	5	51	29	17	46	13	52	227	54	281
PERCENT OF COOP SALES	87.5	100.0	98.1	90.6	100.0	85.2	81.3	81.3	88.7	91.5	89.2
AVERAGE DAYS ON MARKET	42	24	12	35	20	30	22	23	24	23	23
SALES AT LIST PRICE	11	4	41	29	11	45	12	53	206	45	251
PERCENT OF SALES AT LIST PRICE	68.8	80	78.8	90.6	64.7	83.3	75	82.8	80.5	76.3	79.7
SALES TO LISTING INVENTORY RATIO	84.2	21.7	113.0	152.4	81.0	145.9	160.0	164.1	118.5	88.1	111.3
FINAL SALE TO NEW LISTING RATIO	133.3	83.3	104.0	177.8	130.8	125.6	320.0	120.8	128.0	115.7	125.5
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	1	0	0	1	2	2	4
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	16	5	51	31	16	54	16	63	252	55	307
OTHER	0	0	1	1	0	0	0	0	2	0	4

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR NOVEMBER 2020

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	0	0	18	1	25	16	3	27	90	7	97
TOTAL ACTIVE LISTINGS	0	0	14	0	22	12	3	29	80	25	105
AVERAGE DAYS ON MARKET	0	0	55	0	35	37	12	60	47	85	56
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	373.5	0.0	436.3	517.9	518.3	529.4	474.4	699.7	528.0
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	325.0	0.0	399.9	440.0	490.0	499.0	425.0	549.9	435.0
BOMS	0	0	7	0	7	5	1	7	27	3	30
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	448.4	0.0	394.4	415.8	465.0	458.3	431.5	665.6	454.9
BOM TO SALE RATIO	0.0	0.0	29.2	0.0	38.9	55.6	50.0	21.2	31.0	42.9	31.9
EXPIRATIONS	0	0	2	0	1	0	0	3	6	0	6
PENDING SALES											
NEW ESCROWS OPENED	0	0	25	2	15	25	2	32	101	4	105
TOTAL YTD ESCROWS OPENED	3	1	223	18	167	177	39	369	997	84	1,081
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	20	6	26	22	84	25	24	43	25
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	0.0	427.0	649.5	412.1	485.7	477.5	522.4	474.9	635.8	481.1
CLOSED SALES											
NEW ESCROWS CLOSED	1	0	24	0	18	9	2	33	87	7	94
TOTAL YTD ESCROWS CLOSED	3	1	205	15	161	152	39	342	918	84	1,002
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.685	0.0006	10.651	0.000	7.088	3.530	1.057	17.335	40.346	3.53724	43.883
VOLUME OF TOTAL YTD SALES IN MILLIONS	2.030	0.9506	79.780	6.338	58.683	67.411	17.700	166.665	399.556	45.803	445.360
AVERAGE SALE PRICE IN THOUSANDS	685.0	0.0	443.8	0.0	393.8	392.2	528.5	525.3	463.7	505.3	466.8
MEDIAN SALE PRICE IN THOUSANDS	685.0	0.0	395.0	0.0	350.0	375.0	457.0	500.0	435.0	445.0	435.0
COOP SALES	1	0	23	0	13	7	1	29	74	7	81
PERCENT OF COOP SALES	100.0	0.0	95.8	0.0	72.2	77.8	50.0	87.9	85.1	100.0	86.2
AVERAGE DAYS ON MARKET	2	33	0	36	29	76	21	29	30	29	29
SALES AT LIST PRICE	1	0	20	0	11	8	2	24	66	4	70
PERCENT OF SALES AT LIST PRICE	100	0	83.3	0	61.1	88.9	100	72.7	75.9	57.1	74.5
SALES TO LISTING INVENTORY RATIO	0.0	0.0	171.4	0.0	81.8	75.0	66.7	113.8	108.8	28.0	89.5
FINAL SALE TO NEW LISTING RATIO	0.0	0.0	133.3	0.0	72.0	56.3	66.7	122.2	96.7	100.0	96.9
CLOSED SALES											
FORCLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	1	0	24	0	17	9	2	33	86	7	93
OTHER	0	0	0	0	1	0	0	0	1	0	1