

RESIDENTIAL  
PROPERTIES LISTED

262

## DECEMBER 2020 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED

359

RESIDENTIAL PROP.  
ESCROW CLOSED

514

## ACTIVE INVENTORY

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOT	EXT	TOTAL
NEW LISTINGS	7	4	51	18	29	36	4	59	208	54	262
TOTAL ACTIVE LISTINGS	14	19	41	11	37	32	2	37	193	81	274
AVERAGE DAYS ON MARKET	88	85	71	66	69	60	117	38	65	82	70
AVERAGE LIST PRICE IN THOUSANDS	719.6	1,421.8	1,007.0	863.2	714.3	769.9	826.9	722.2	866.9	757.1	834.5
MEDIAN LIST PRICE IN THOUSANDS	720.0	1,175.0	675.0	785.0	620.0	760.0	765.0	649.9	729.0	550.0	690.0
BOMS	5	1	16	7	10	16	2	21	78	21	99
AVERAGE BOM PRICE IN THOUSANDS	515.8	879.0	546.2	677.4	633.1	614.0	937.5	695.1	635.4	537.4	614.6
BOM TO SALE RATIO	17.2	14.3	16.8	19.4	35.7	17.0	15.4	16.4	18.1	25.0	19.3
EXPIRATIONS	0	1	7	4	1	3	1	9	26	14	40

## PENDING SALES

NEW ESCROWS OPENED	13	8	70	27	38	46	14	80	296	63	359
TOTAL YTD ESCROWS OPENED	183	69	785	302	366	808	167	1,118	3,798	733	4,531
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	34	90	33	43	28	19	58	24	31	39	33
NEW OPEN ESCROWS AVERAGE LIST PRICE	670.1	829.7	600.4	672.4	592.6	652.7	796.6	698.1	659.0	554.1	640.6

## CLOSED SALES

NEW ESCROWS CLOSED	29	7	95	36	28	94	13	128	430	84	514
TOTAL YTD ESCROWS CLOSED	173	58	744	280	341	786	154	1,076	3,612	708	4,320
VOLUME OF NEW SALE DOLLARS IN MILLIONS	18.926	4.7356	54.922	27.704	16.550	61.194	12.086	91.719	287.836	45.98424	333.820
VOLUME OF TOTAL YTD SALES IN MILLIONS	111.021	42.7326	429.657	179.354	186.365	496.181	121.414	716.992	2,283.716	375.382	2,659.098
AVERAGE SALE PRICE IN THOUSANDS	652.6	676.4	578.1	769.6	591.1	651.0	929.7	716.6	669.4	547.4	649.5
MEDIAN SALE PRICE IN THOUSANDS	670.0	740.0	575.0	670.0	535.0	652.0	900.0	685.0	653.0	475.0	625.0
COOP SALES	24	3	81	30	24	87	13	119	381	74	455
PERCENT OF COOP SALES	82.8	42.9	85.3	83.3	85.7	92.6	100.0	93.0	88.6	88.1	88.5
AVERAGE DAYS ON MARKET	42	25	25	22	27	30	22	25	34	27	27
SALES AT LIST PRICE	18	3	78	25	24	72	9	96	325	62	387
PERCENT OF SALES AT LIST PRICE	62.1	42.9	82.1	69.4	85.7	76.6	69.2	75	75.6	73.8	75.3
SALES TO LISTING INVENTORY RATIO	207.1	36.8	231.7	327.3	75.7	293.8	650.0	345.9	222.8	103.7	187.6
FINAL SALE TO NEW LISTING RATIO	414.3	175.0	186.3	200.0	96.6	261.1	325.0	216.9	206.7	155.6	196.2

## CLOSED SALES

FORCLOSURE/REO	0	0	1	0	1	0	0	0	2	0	2
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	1	0	0	1	0	0	2	1	3
STANDARD	27	6	90	36	27	91	13	122	412	79	491
OTHER	2	1	3	0	0	2	0	6	14	0	18

## SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	-0
100,000 TO 109,999	0	0	0	0	-0
110,000 TO 119,999	0	0	0	0	-0
120,000 TO 139,999	21	0	1	0	-10
140,000 TO 159,999	28	2	1	1	7999
160,000 TO 179,999	61	2	2	1	-1550
180,000 TO 199,999	19	2	4	3	5125
200,000 TO 249,999	43	2	4	3	4966
250,000 TO 299,999	57	9	15	4	1871
300,000 TO 349,999	34	26	30	16	6689
350,000 TO 399,999	20	12	21	2	-10144
400,000 TO 449,999	34	11	32	5	-9005
450,000 TO 499,999	22	11	21	5	-11621
500,000 TO 549,999	23	11	42	14	-11162
550,000 TO 599,999	21	19	58	11	-21593
600,000 TO 699,999	20	33	89	17	-10668
700,000 TO 799,999	22	38	100	21	-16397
800,000 TO 899,999	36	16	40	19	12198
900,000 TO 999,999	36	23	24	14	19501
1,000,000 TO 1,999,999	28	49	27	13	15650
MORE THAN 2,000,000	61	8	3	2	186333
TOTALS	27	274	514	151	-5509

LISTINGS  
4,9962020 RMLS TOTAL - \$ VOLUME  
\$2,659,098,000SALES  
4,320

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

## SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR DECEMBER 2020

<b>ACTIVE INVENTORY</b>	<b>AC</b>	<b>ADUL</b>	<b>CC</b>	<b>CA</b>	<b>NE</b>	<b>SAU</b>	<b>SR</b>	<b>VAL</b>	<b>SCV TOT</b>	<b>EXT</b>	<b>TOTAL</b>
NEW LISTINGS	7	3	37	17	14	30	2	37	147	43	190
TOTAL ACTIVE LISTINGS	14	19	34	11	20	24	2	20	144	61	205
AVERAGE DAYS ON MARKET	88	85	70	66	89	59	117	25	68	87	74
AVERAGE LIST PRICE IN THOUSANDS	719.6	1,421.8	1,123.6	863.2	946.5	836.9	826.9	928.8	1,000.2	782.4	935.4
MEDIAN LIST PRICE IN THOUSANDS	720.0	1,175.0	739.9	785.0	775.0	765.0	765.0	699.8	800.0	566.0	765.0
BOMS	5	1	13	7	6	12	2	14	60	14	74
AVERAGE BOM PRICE IN THOUSANDS	515.8	879.0	597.3	677.4	760.7	683.4	937.5	779.4	691.9	527.5	660.8
BOM TO SALE RATIO	17.2	16.7	20.6	21.2	42.9	17.1	16.7	16.9	19.4	18.7	19.2
EXPIRATIONS	0	1	5	3	0	2	1	5	17	8	25

### PENDING SALES

NEW ESCROWS OPENED	13	7	47	26	18	37	9	50	207	48	255
TOTAL YTD ESCROWS OPENED	180	67	539	283	181	623	123	720	2,716	636	3,352
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	34	102	38	44	31	19	82	19	34	37	34
NEW OPEN ESCROWS AVERAGE LIST PRICE	670.1	866.1	700.7	683.1	786.0	706.4	941.4	806.8	746.7	587.7	716.8

### CLOSED SALES

NEW ESCROWS CLOSED	29	6	63	33	14	70	12	83	310	75	385
TOTAL YTD ESCROWS CLOSED	170	56	507	262	167	610	114	690	2,576	616	3,192
VOLUME OF NEW SALE DOLLARS IN MILLIONS	18.926	4.1606	41.974	25.954	10.522	50.074	11.586	67.269	230.465	41.08724	271.552
VOLUME OF TOTAL YTD SALES IN MILLIONS	108.991	41.2076	336.929	171.266	122.629	417.649	103.214	526.572	1,828.459	324.945	2,153.404
AVERAGE SALE PRICE IN THOUSANDS	652.6	693.3	666.2	786.5	751.6	715.3	965.5	810.5	743.4	547.8	705.3
MEDIAN SALE PRICE IN THOUSANDS	670.0	740.0	640.0	700.0	710.0	699.0	900.0	755.0	705.0	450.0	675.0
COOP SALES	24	3	53	28	11	65	12	79	275	66	341
PERCENT OF COOP SALES	82.8	50.0	84.1	84.8	78.6	92.9	100.0	95.2	88.7	88.0	88.6
AVERAGE DAYS ON MARKET	42	20	26	19	29	31	22	26	32	27	27
SALES AT LIST PRICE	18	2	49	23	12	52	8	67	231	55	286
PERCENT OF SALES AT LIST PRICE	62.1	33.3	77.8	69.7	85.7	74.3	66.7	80.7	74.5	73.3	74.3
SALES TO LISTING INVENTORY RATIO	207.1	31.6	185.3	300.0	70.0	291.7	600.0	415.0	215.3	123.0	187.8
FINAL SALE TO NEW LISTING RATIO	414.3	200.0	170.3	194.1	100.0	233.3	600.0	224.3	210.9	174.4	202.6

### CLOSED SALES

FORCLOSURE/REO	0	0	1	0	0	0	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	27	5	61	33	14	68	12	79	299	71	370
OTHER	2	1	1	0	0	2	0	4	10	0	14

## SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR DECEMBER 2020

<b>ACTIVE INVENTORY</b>	<b>AC</b>	<b>ADUL</b>	<b>CC</b>	<b>CA</b>	<b>NE</b>	<b>SAU</b>	<b>SR</b>	<b>VAL</b>	<b>SCV TOT</b>	<b>EXT</b>	<b>TOTAL</b>
NEW LISTINGS	0	1	14	1	15	6	2	22	61	11	72
TOTAL ACTIVE LISTINGS	0	0	7	0	17	8	0	17	49	20	69
AVERAGE DAYS ON MARKET	0	0	77	0	46	65	0	53	56	69	60
AVERAGE LIST PRICE IN THOUSANDS	0.0	0.0	441.1	0.0	441.0	568.7	0.0	479.2	475.1	680.1	534.5
MEDIAN LIST PRICE IN THOUSANDS	0.0	0.0	399.9	0.0	395.0	390.0	0.0	475.0	425.0	549.9	449.9
BOMS	0	0	3	0	4	4	0	7	18	7	25
AVERAGE BOM PRICE IN THOUSANDS	0.0	0.0	325.0	0.0	441.8	405.6	0.0	526.4	447.2	557.1	478.0
BOM TO SALE RATIO	0.0	0.0	9.4	0.0	28.6	16.7	0.0	15.6	15.0	77.8	19.4
EXPIRATIONS	0	0	2	1	1	1	0	4	9	6	15

### PENDING SALES

NEW ESCROWS OPENED	0	1	23	1	20	9	5	30	89	15	104
TOTAL YTD ESCROWS OPENED	3	2	246	19	185	185	44	398	1,082	97	1,179
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	0	0	23	6	24	21	15	34	26	48	29
NEW OPEN ESCROWS AVERAGE LIST PRICE	0.0	575.0	395.5	395.0	418.5	431.7	535.8	516.9	455.2	446.6	453.9

### CLOSED SALES

NEW ESCROWS CLOSED	0	1	32	3	14	24	1	45	120	9	129
TOTAL YTD ESCROWS CLOSED	3	2	237	18	174	176	40	386	1,036	92	1,128
VOLUME OF NEW SALE DOLLARS IN MILLIONS	0.000	0.5756	12.948	1.750	6.028	11.120	0.500	24.450	57.371	4.89824	62.268
VOLUME OF TOTAL YTD SALES IN MILLIONS	2.030	1.5256	92.728	8.088	63.735	78.532	18.200	190.420	455.257	50.437	505.694
AVERAGE SALE PRICE IN THOUSANDS	0.0	575.0	404.6	583.3	430.5	463.3	500.0	543.3	478.1	544.2	482.7
MEDIAN SALE PRICE IN THOUSANDS	0.0	575.0	375.0	605.0	422.0	440.0	500.0	540.0	452.0	510.0	460.0
COOP SALES	0	0	28	2	13	22	1	40	106	8	114
PERCENT OF COOP SALES	0.0	0.0	87.5	66.7	92.9	91.7	100.0	88.9	88.3	88.9	88.4
AVERAGE DAYS ON MARKET	0	34	5	26	20	20	22	25	47	26	26
SALES AT LIST PRICE	0	1	29	2	12	20	1	29	94	7	101
PERCENT OF SALES AT LIST PRICE	0	100	90.6	66.7	85.7	83.3	100	64.4	78.3	77.8	78.3
SALES TO LISTING INVENTORY RATIO	0.0	0.0	457.1	0.0	82.4	300.0	0.0	264.7	244.9	45.0	187.0
FINAL SALE TO NEW LISTING RATIO	0.0	100.0	228.6	300.0	93.3	400.0	50.0	204.5	196.7	81.8	179.2

### CLOSED SALES

FORCLOSURE/REO	0	0	0	0	1	0	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	1	0	0	1	0	0	2	1	3
STANDARD	0	1	29	3	13	23	1	43	113	8	121
OTHER	0	0	2	0	0	0	0	2	4	0	4