



NATIONAL ASSOCIATION of REALTORS®



2024 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division

Rev up your revenue... opportunities with commercial transactions



SOUTHLAND REGIONAL ASSOCIATION OF REALTORS®, INC.

DUE DILIGENCE IN COMMERCIAL REAL ESTATE TRANSACTIONS

What Does The Seller Need To Disclose?



Art Pefferman
Coldwell Bank Commercial

Key Class Takeaways

- Agent Requirements
- Identify the Liabilities
- Learn the Differences from Residential Real Estate
- Understand the Process Necessary to Complete the Transaction
- Pitfalls to Avoid
- Establish Yourself as An Expert!

\$25

Nov. 20 | 9:00 AM -12:00 PM
In-Person - SRAR Auditorium

7232 Balboa Blvd. Lake Balboa CA, 91406

Take 5 or more & receive a certificate of completion
Take 5 classes and receive one free

Contact Carrie Crest:
carriec@srar.com (818) 947-2299

CLICK HERE TO REGISTER OR SCAN THE CODE



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Southland Regional Association of REALTORS®

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Get reminders and updates about C&I classes by texting COM to (818) 338-1414.