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This is an entire series of classes. To receive the Certificate of Completion you MUST attend all 8 classes.

This series is for SRAR members ONLY.

SRAR provides classes and programs that are meant to enhance an agents marketability and knowledge base. SRAR does not guarantee that your broker will consent to you practicing skills that have been provided through SRAR's ongoing educational programs. It is strongly recommended that you speak to your broker before engagement in any type of property management endeavor.

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Earn Extra Income With

RESIDENTIAL PROPERTY MANAGEMENT

Series

Wednesday, April 24, 2024 | 8:00am – 5:00pm

Introduction to Real Estate Principles
Property Types and Market Analysis

Friday, May 24, 2024 | 8:00am – 5:00pm

Property Management Fundamentals

Monday, June 24, 2024 | 8:00am – 5:00pm

Maintenance and Repairs
Rental Housing Provider - Tenant Relations

Tuesday, July 9, 2024 | 8:00am – 5:00pm

Marketing and Leasing

Monday, July 29, 2024 | 8:00am - 5:00pm

Financial Analysis and Reporting

Thursday, August 29, 2024 | 8:00am – 5:00pm

Regulatory and Legal Considerations

Monday, September 16, 2024 | 8:00am – 5:00pm

Property Performance Optimization
Advanced Topics in Property Management

Friday, October 4, 2024 | 8:00am – 5:00pm

Advanced Topics
Review
Exam

TBA

Certificate Ceremony

REALTORS® learn the essentials of managing 1-4 unit rentals (investment properties, duplexes, ADUs, etc.)

Gain expertise in:

- Market analysis & property types
- Lease agreements & management responsibilities
- Tenant rights & conflict resolution
- Marketing & financial reporting
- Regulations & performance optimization



Presented By:
BOB KHALSA



CCIM, AHWD, C2EX, SFR
2024 SRAR BOD President, 20 years SRAR committee and BOD involvement, 22 years owner broker, 24 years experience as a licensed real estate agent. Bob has also been a C.A.R. Director as well as a N.A.R. Director throughout the years.

📍 7232 Balboa Blvd.
Lake Balboa, CA 91406

👤 **\$150 FOR SERIES**

CLICK HERE TO REGISTER

NO REFUNDS UNLESS
CANCELLED BY SPEAKER

Earn Extra Income With **RESIDENTIAL** **PROPERTY** MANAGEMENT

class descriptions

Series

Wednesday, April 24, 2024

8:00am – 5:00pm

1. Introduction to real estate principles

Overview of the real estate industry

- Basic legal concepts and terminology
- Key stakeholders in property management

2. Property types and market analysis

- The difference between residential, commercial, and industrial properties
- Market research and analysis techniques
- Evaluation property investment potential

Friday, May 24, 2024

8:00am – 5:00p

3. Property management fundamentals

- Responsibilities of a property manager
- Lease agreements and tenant screening
- Rent collection and financial management

Monday, June 24, 2024

8:00am – 5:00pm

4. Maintenance and repairs

- Routine property maintenance
- Handling repairs and emergencies
- Establishing relationships with contractors

5. Rental Housing Provider - tenant relations

- Understanding tenant rights and responsibilities
- Dealing with difficult tenants and conflict resolution

Tuesday, July 9, 2024

8:00am – 5:00pm

6. Marketing and leasing

Eviction process and legal considerations (Wrap-up Rental Housing Provider – tenant relations)

- Effective advertising and marketing strategies
- Property showings and tenant selection
- Lease negotiation and documentation

Monday, July 29, 2024

8:00am – 5:00pm

7. Financial Analysis and reporting

- Property accounting principles
- Budgeting and expense tracking
- Generating financial reports and statements
- Maximizing rental income and property value

Thursday, August 29, 2024

8:00am – 5:00pm

8. Regulatory and legal considerations

- Fair Housing Laws and discrimination prevention
- Property inspections and code compliance
- Insurance requirements and risk management

Monday, September 16, 2024

8:00am – 5:00pm

9. Property performance optimization

- Lease renewals and tenant retention strategies
- Identifying and implementing property improvements

10. Advanced topics in Property Management

- Multi-unit property management
- Real estate investment strategies
- Property management software and technology

Friday, October 4, 2024

8:00am – 5:00pm

- Advanced Topics
- Review
- Exam

TBA

- Certificate Ceremony